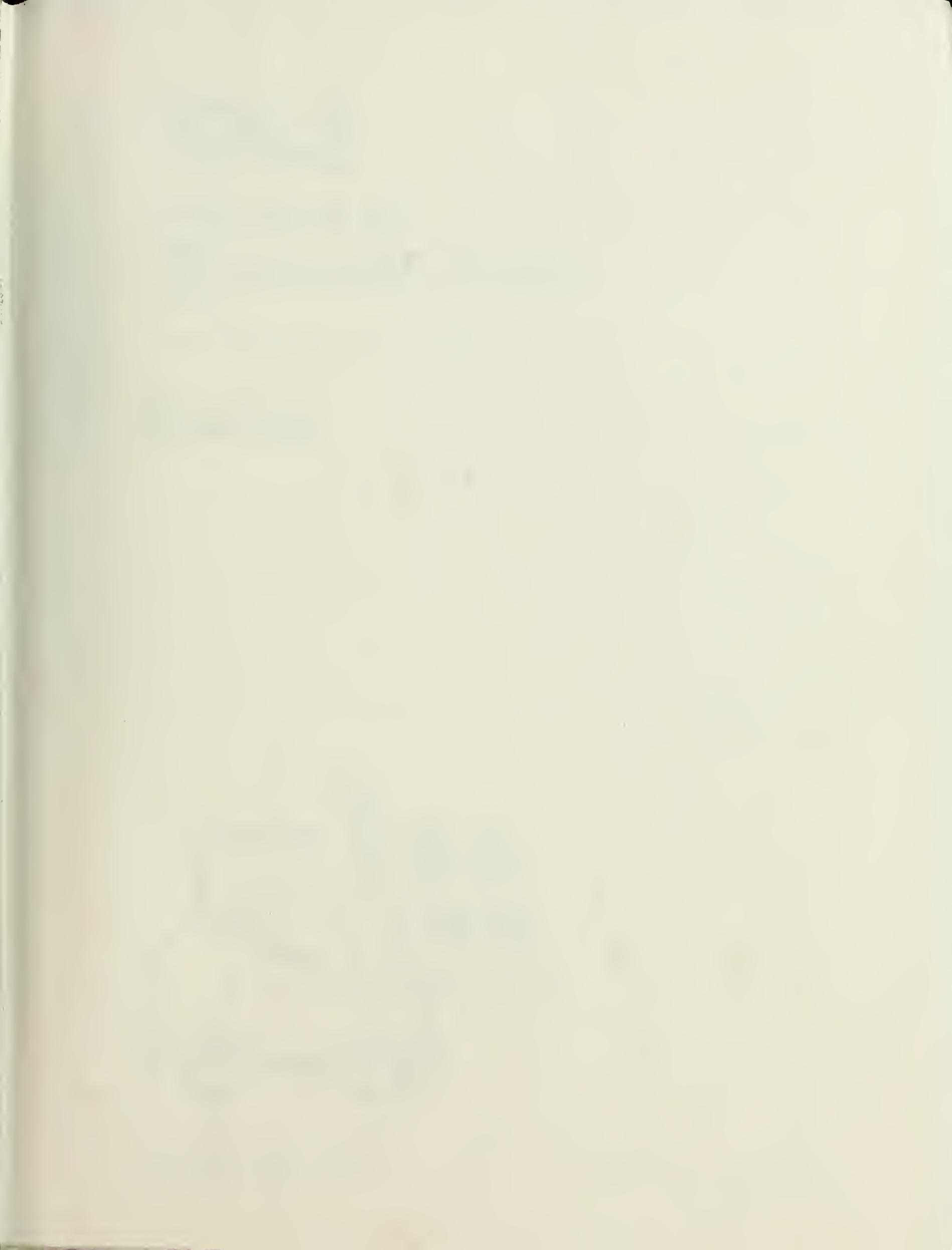


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# 1982 Census of Wholesale Trade

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WC82-A-29

GEOGRAPHIC AREA SERIES

## Nevada

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The publications  
from the 1982 Economic and  
Agriculture Censuses are dedicated  
to the memory of Shirley Kallek,  
Associate Director for Economic Fields.  
During her career at the Bureau of the  
Census (1955 to 1983), she continually  
directed efforts to improve  
the timeliness and accuracy of  
economic statistics.

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# 1982 Census of Wholesale Trade

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WC82-A-29

GEOGRAPHIC AREA SERIES

## Nevada

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Issued August 1984



**U.S. Department of Commerce**  
**Malcolm Baldrige**, Secretary  
**Clarence J. Brown**, Deputy Secretary  
**Sidney Jones**, Under Secretary for  
Economic Affairs

**BUREAU OF THE CENSUS**  
**John G. Keane**,  
Director

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**BUSINESS DIVISION**  
**Howard N. Hamilton, Chief**

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This report was prepared in the Business Division under the general direction of **Gerald F. Cranford**, Chief (until December 1983), and **Howard N. Hamilton**, his successor. **Bobby E. Russell**, Assistant Division Chief for Census Programs, was responsible for the overall planning and management of the census of wholesale trade; he also coordinated activities with other divisions.

Planning and implementing this report were under the direction of **John R. Trimble**, Chief, Wholesale Census Branch, with primary staff assistance by **Dennis L. Shoemaker**, **John L. Vignali**, **Steven L. Barron**, and **Stacey Lynne Peckins**. **Alvin H. Barten**, Chief, Cross Industries Branch, with primary staff assistance by **Edward D. Walker**, coordinated activities, specifications, and procedures with the other economic censuses. Computer programs were developed under the general supervision of **Howard R. Dennis**, Assistant Division Chief for Data Processing. **William C. Wester**, Chief, Census Programming Branch, assisted by **Steven G. McCraith**, **Judith A. McKay**, **William E. Jagg**, and **Robert J. Hemmig**, was primarily responsible for planning and implementing the programs. The computer programs were developed by **Leonard S. Sammarco**, **Jane M. Jaworski**, **Ann Chen Liao**, **Janice S. Farquhar**, **Donald K. Salzman**, and **Christina Arledge**. **Emory G. Fuller** and **Pearl E. Young** were responsible for scheduling and control of computer processing. Quality control and sample design were under the direction of **Nash J. Monsour**, Assistant Division Chief for Research and Methodology, with primary staff assistance by **Joseph K. Garrett**, **Carl A. Konschnik**, and **Michael Z. Shimberg**. **Dorothy J. Reynolds**, Assistant Division Chief for Current Programs, provided valuable assistance in coordinating the current survey interface.

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# INTRODUCTION

## ECONOMIC CENSUSES OVER TIME

The early beginnings of America's industrial output were first measured in the United States in the 1810 Decennial Census and again in 1820, when questions on manufacturing were included with those for population. Beginning with the 1840 Decennial Census, there were enumerations of manufactures and mineral industries at 10-year intervals up to and including the year 1900 for manufactures and 1940 for mineral industries. The latter census was again taken for 1954, 1958, 1963, and 1967.

Because of the increasing dominance of manufacturing in the early 20th century, Congress directed that quinquennial censuses of manufactures be taken beginning in 1905. However, from 1919 through 1939, these censuses were conducted every 2 years. The need for war-related current surveys in the early 1940's postponed the next census of manufactures until 1948 (for 1947). That census was again taken for 1954, 1958, 1963, and 1967.

Retail and wholesale trade data were first collected in 1930, and in 1933 information on selected service industries was added to the data-collection operation. These business censuses, as they were called, were again taken for 1935, 1939 (as part of the 1940 decennial program), 1948, 1954, 1958, 1963, and 1967.

Information on construction industries was first obtained in 1930 and again for 1935 and 1939. Data for the full spectrum of construction industries were not gathered again until 1968 (for 1967).

The need for transportation data to supplement information available from existing governmental or private sources was recognized by Congress in the late 1950's and early 1960's. The census of transportation (consisting of several surveys) was first taken for 1963 and again for 1967.

Since 1967, all of the above censuses have been taken quinquennially as part of the Census Bureau's economic census program. (For the 1977 censuses, the coverage of the service industries was broadened from "selected services" to all services, except religious organizations and private households. A total of 41 additional four-digit standard industrial classifications<sup>1</sup> (SIC's) in 7 SIC major groups was added to the scope of the census. While most of the industries included for the first time for 1977 were covered again for 1982, some were not, i.e., hospitals; elementary and secondary schools; colleges, universities, and professional schools; junior colleges and technical institutes; labor unions and similar labor organizations; and political organizations.)

The first manufacturing census for an outlying area was conducted in Puerto Rico for the year 1909. Thereafter,

with the exception of 1929, a census was taken at 10-year intervals through 1949. The first censuses of retail trade, wholesale trade, and selected service industries in Puerto Rico were conducted in 1939. These censuses also were taken for the years 1949, 1954, 1958, 1963, and 1967. A census of construction industries was first introduced in Puerto Rico for 1967. These censuses of Puerto Rico have been taken since then for the years 1972, 1977, and 1982.

Censuses of manufactures, retail trade, wholesale trade, and selected service industries were conducted in Guam and the Virgin Islands of the United States for 1958, 1963, 1967, 1972, 1977, and 1982. Censuses of mineral industries were taken in the Virgin Islands of the United States for the years 1958, 1963, and 1967 but not since that time. A census of construction industries was also undertaken in these areas for 1972, 1977, and 1982.

Retail trade, wholesale trade, selected service industries, manufacturing, and construction industries were canvassed for the first time in the Northern Mariana Islands in 1983 (for 1982).

For 1982, the economic censuses and agriculture censuses were conducted concurrently.

## USES OF THE ECONOMIC CENSUSES

The economic censuses are the major source of facts about the structure and functioning of the Nation's economy and provide essential information for government, business, industry, and the general public. They provide an important part of the framework for such composite measures as the gross national product, input-output measures, indexes of industrial production, and indexes measuring productivity and price levels. Information from the censuses is used to establish sampling frames and as benchmarks for current surveys of business activity, which are essential for measuring short-term economic conditions.

State and local governments use census data to assess business activities within their jurisdictions. The private sector uses the data to forecast general economic conditions; analyze sales performance; lay out sales territories; allocate funds for advertising; decide on locations for new plants, warehouses, or stores; and measure potential markets in terms of size, geographic areas, kinds of business, and kinds of products made or sold.

Following every census, thousands of businesses and other users purchase reports. Likewise, census facts are widely disseminated by trade associations, business journals, and newspapers. Volumes containing census statistics are available in most major public and college libraries. All 1982 data are available on microfiche from the U.S. Government Printing Office and most data on computer tape from the Census Bureau. Finally, the more than 50 State Data Centers also are suppliers of economic census statistics.

<sup>1</sup>Standard Industrial Classification Manual: 1972. For sale by Superintendent of Documents, U.S. Government Printing Office, Washington, D.C. 20402. Stock No. 041-001-00066-6. 1977 Supplement. Stock No. 003-005-00176-0.

## AUTHORITY AND SCOPE OF THE ECONOMIC CENSUSES

The economic censuses are required by law under title 13 of the United States Code, sections 131, 191, and 224, which directs that they be taken at 5-year intervals for the years ending in 2 and 7. The 1982 Economic Censuses covered manufacturing, mining, construction industries, retail trade, wholesale trade, service industries, and selected transportation activities. Special programs also cover minority-owned and women-owned businesses. The next economic censuses are scheduled to be taken in 1988 for the year 1987.

## CENSUS OF WHOLESALE TRADE

The 1982 Census of Wholesale Trade, part of the 1982 Economic Censuses, covered wholesale trade as defined in the Standard Industrial Classification (SIC) Manual.<sup>1</sup> It included all establishments with one or more paid employees primarily engaged in selling merchandise to retailers; to industrial, commercial, institutional, farm, or professional users; or to other wholesalers. Companies selling products to which they have title, as well as those acting as agents or brokers in buying merchandise for or selling merchandise to others, are included. The census excluded governmental organizations classified in the covered industries except for wholesale liquor establishments operated by State and local governments. The basic tabulations in this report do not include data for establishments which are "auxiliary" (primary function is providing a service, such as warehouses) to wholesale establishments within the same organization. Data for auxiliaries are presented for selected industrial classifications in tables included in the United States Summary report issued as part of this series. Data for auxiliaries will be presented for more detailed industry breakdowns in a subsequent report issued as part of the 1982 Enterprise Statistics reports.

Wholesale firms without employees were excluded from the census. In the census of retail trade, the sales of firms with no paid employees are derived from administrative records of other Federal agencies rather than from a direct canvass. These sources proved impractical for wholesale firms without paid employees. In the census of wholesale trade, the sales value is the gross volume of business conducted. Firms which operate wholly or partly on a commission basis must provide both the gross volume of business conducted and commission receipts on census forms. Agents and brokers do not report to other Federal agencies the gross selling value of goods. Moreover, administrative records make no distinction between commission receipts and sales receipts by wholesalers.

Appendix A gives a more detailed explanation of census coverage and methodology.

<sup>1</sup>Standard Industrial Classification Manual: 1972. For sale by Superintendent of Documents, U.S. Government Printing Office, Washington, D.C. 20402. Stock No. 041-001-00066-6. 1977 Supplement. Stock No. 003-005-00176-0.

## IV INTRODUCTION

## CENSUS DISCLOSURE RULES

In accordance with Federal law governing census reports, no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business classification is not considered a disclosure, so this information may be released even though other information is withheld.

## GEOGRAPHIC AREAS COVERED

This report series presents data for the following areas:

1. The United States as a whole.
2. Each State and the District of Columbia.
3. Each standard consolidated statistical area (SCSA) defined by the Office of Management and Budget as of January 1, 1982, meeting the criteria published in the 1975 Standard Metropolitan Statistical Areas manual or Federal Register, January 3, 1980, Vol. 45, No. 2.<sup>2 3</sup> An SCSA is an area used to facilitate the presentation and analysis of data for large concentrations of metropolitan populations. It includes two or more contiguous standard metropolitan statistical areas which have a population of at least 1,000,000<sup>4</sup> and which meet specific criteria of urban character and of social and economic integration.
4. Each standard metropolitan statistical area (SMSA) defined by the Office of Management and Budget as of January 1, 1982, meeting the criteria published in the 1975 Standard Metropolitan Statistical Areas manual or Federal Register, January 3, 1980, Vol. 45, No. 2.<sup>2 3</sup> An SMSA is an integrated economic and social unit with a population nucleus of at least 50,000 inhabitants.<sup>4</sup> Each SMSA consists of one or more counties meeting standards of metropolitan character; in New England, cities and towns rather than counties are the component geographic units.
5. The area within the State outside standard metropolitan statistical areas.

<sup>2</sup>Standard Metropolitan Statistical Areas, Revised Edition 1975 (for SMSA's prior to January 3, 1980). For sale by Superintendent of Documents, U.S. Government Printing Office, Washington D.C. 20402 and Federal Register (for SMSA's since January 3, 1980), Vol. 45, No. 2, pages 956-963. Available from Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, D.C. 20503.

<sup>3</sup>On June 30, 1983, the Office of Management and Budget announced newly defined metropolitan statistical areas (MSA's), consolidated metropolitan statistical areas (CMSA's), and primary metropolitan statistical areas (PMSA's) into which previously defined SMSA's and SCSA's were restructured. The 1982 Economic Censuses publications do not present data for the newly defined areas. These areas were defined after 1982 publication plans were almost complete. Inclusion of the newly defined areas would have materially delayed the publication of the 1982 Economic Censuses reports. However, limited 1977 data for the new areas will be published in the 1984 edition of the State and Metropolitan Area Data Book, and limited 1982 data will be published in the 1985 edition.

<sup>4</sup>According to 1980 Census of Population.

6. Each county or county equivalent.<sup>5 6</sup>
7. Each municipality of 2,500 inhabitants or more incorporated as a city, borough, village, or town.<sup>4 5</sup>

For the economic censuses, boroughs and census areas in Alaska, boroughs in New York, and towns in New York and Wisconsin are not included in this category.

8. Special economic urban areas (SEUA's) which include townships in New Jersey and Pennsylvania and towns in New England with 10,000 inhabitants or more.<sup>4</sup>

## DOLLAR VALUES

All dollar values presented in this report are expressed in current dollars, i.e., 1982 data are expressed in 1982 dollars and 1977 data in 1977 dollars. Consequently, when making comparisons to prior years, users of the data should consider the inflation that has occurred.

## RELIABILITY OF DATA

All data compiled in this report originated from either census questionnaires or administrative records of other Federal agencies and, therefore, are not subject to sampling errors. However, the data are subject to nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, and estimation for missing or misreported data.

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors. No direct measurement of these effects has been obtained except for estimation for missing or misreported data; however, precautionary steps were taken in all phases of collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors.

Limited information is obtained from the administrative records of other Federal agencies. This information is used in conjunction with other information available to the Census Bureau to develop estimates for small employers and other establishments for which responses were not

<sup>4</sup>According to 1980 Census of Population.

<sup>5</sup>Those defined as of January 1, 1982.

<sup>6</sup>See appendix F for Alaska, Louisiana, Maryland, Missouri, Montana, Nevada, Virginia, and District of Columbia county equivalents.

received in time for publication. For an indication of the extent that data included in these reports were obtained from the administrative records of other Federal agencies and from estimation, rather than reports directly from respondents, see appendix E. Also, see appendix A for a more detailed explanation of census coverage and methodology.

## MICROFICHE AND COMPUTER TAPES

The data in this report series are also available on microfiche and computer tapes. Microfiche reports are sold by the U.S. Government Printing Office. Computer tapes are sold by the Data User Services Division, Customer Services (Tapes), Bureau of the Census, Washington, D.C. 20233.

## SPECIAL TABULATIONS

Special tabulations of data collected in the 1982 Census of Wholesale Trade may be obtained, depending on availability of time and personnel, on computer tape or in tabular form. The data will be in summary form and subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) as are the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief, Business Division, Bureau of the Census, Washington, D.C. 20233.

To discuss a special tabulation before submitting specifications, call 301-763-5282.

## ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used in this publication:

—	Represents zero.
(D)	Withheld to avoid disclosing data for individual companies; data are included in higher level totals.
(IC)	Independent city.
(NA)	Not available.
(NC)	Not comparable.
(X)	Not applicable.
n.e.c.	Not elsewhere classified.
SIC	Standard Industrial Classification.
SCSA	Standard Consolidated Statistical Area.
SMSA	Standard Metropolitan Statistical Area.

# Users' Guide for Locating Statistics in This Report by Table Number

Information shown in tables	Table									
	1	2	3	4	5	6	7	8	9	10
<b>GEOGRAPHIC AREAS</b>										
The State . . . . .	X	X	X					X	X	X
SCSA's in the State . . . . .										
SMSA's in the State . . . . .				X						
Area of State not in any SMSA . . . . .					X					
Counties in the State . . . . .						<sup>1</sup> X		X	X	
Places in the State . . . . .							<sup>1</sup> X	<sup>2</sup> X		<sup>2</sup> X
<b>DATA ITEMS<sup>3</sup></b>										
Establishments . . . . .	X	X		<sup>4</sup> X	<sup>4</sup> X	<sup>4</sup> X	<sup>4</sup> X	<sup>4</sup> X		
Sales . . . . .	X	X		<sup>4</sup> X	<sup>4</sup> X	<sup>4</sup> X	<sup>4</sup> X	<sup>4</sup> X	X	X
Annual payroll . . . . .	X	X		<sup>5</sup> X	<sup>5</sup> X	<sup>5</sup> X	<sup>5</sup> X	<sup>5</sup> X		
First quarter payroll . . . . .	X									
Paid employees for pay period including March 12 . . . . .	X			<sup>5</sup> X	<sup>5</sup> X	<sup>5</sup> X	<sup>5</sup> X	<sup>5</sup> X		
Inventories . . . . .	X									
Operating expenses . . . . .	X									
1977 to 1982 comparative statistics (sales, payroll) . . . . .		X								
Sales per establishment . . . . .			X							
Sales per employee . . . . .			X							
Annual payroll per employee . . . . .			X							
Annual payroll as a percent of operating expenses . . . . .			X							
Employees per establishment . . . . .			X							
Operating expenses as a percent of sales . . . . .			X							
End-of-1982 inventories as a percent of sales . . . . .			X							
Counties ranked by volume of sales . . . . .									X	
Places ranked by volume of sales . . . . .										<sup>2</sup> X

<sup>1</sup> Includes areas with 200 wholesale establishments or more.

<sup>2</sup> Includes places with 2,500 inhabitants or more, according to the 1980 Census of Population.

<sup>3</sup> See Explanation of Terms, appendix A.

<sup>4</sup> Manufacturers' sales branches and offices, and agents, brokers, and commission merchants are combined and displayed as "other types of operation."

<sup>5</sup> Presented for total and merchant wholesalers only.

# Users' Guide for Locating Statistics in the 1982 Census of Wholesale Trade Reports

Report and geographic area	Information shown in reports by kind of business or industry category										
	Number of establishments	Sales (\$1,000)	Payroll (\$1,000)	Number of employees	Inventories (\$1,000)	Operating expenses (\$1,000)	Commodity line sales (\$1,000)	Establishment and firm size	Legal form of organization	Petroleum bulk stations and terminals	Selected topics
<b>GEOGRAPHIC AREA SERIES</b>											
United States .....	X	X	X	X	X	X					
State .....	X	X	X	X	X	X					
SCSA .....	X	X	X	X							
SMSA .....	X	X	X	X							
County .....	X	X	X	X							
Place .....	X	X	X	X							
<b>ESTABLISHMENT AND FIRM SIZE (INCLUDING LEGAL FORM OF ORGANIZATION)</b>											
United States .....	X	X	<sup>1</sup> X	<sup>1</sup> X	<sup>1</sup> X	<sup>1</sup> X		X	X		
<b>MEASURES OF VALUE PRODUCED, CAPITAL EXPENDITURES, DEPRECIABLE ASSETS, AND OPERATING EXPENSES</b>											
United States <sup>1</sup> .....		X	X			X			X		<sup>2</sup> X
<b>COMMODITY LINE SALES</b>											
United States .....	X	X					X				
State <sup>3</sup> .....	X	X					X				
SMSA <sup>3</sup> .....	X	X					X				
<b>MISCELLANEOUS SUBJECTS</b>											
United States .....	X	X	X	X	X	X				X	<sup>4</sup> X
State .....										X	
County .....										X	

<sup>1</sup> Merchant wholesalers only.

<sup>2</sup> Value produced, capital expenditures, depreciable assets, and selected operating expenses detail.

<sup>3</sup> Available on microfiche only.

<sup>4</sup> Class of customer, employment by principal activity, and detailed type of operation.

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# Nevada

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# SUMMARY OF FINDINGS

Data from the 1982 Census of Wholesale Trade show that Nevada's 1,233 wholesale establishments had sales totaling \$3.9 billion. In 1977, 995 wholesalers had sales of \$1.7 billion.

Among the three major wholesale types of operation, merchant wholesalers had the largest share, with 1,073 establishments and sales of \$2.6 billion; followed by manufacturers' sales branches and offices, with 106 establishments and sales of \$1.2 billion; and agents, brokers, and commission merchants, with 54 establishments and sales of \$111 million.

The 1982 payroll of all wholesalers in the State amounted to \$252 million, compared to \$127 million for 1977. Payroll per employee averaged \$18.3 thousand for all wholesalers; \$18.4 thousand for merchant wholesalers; \$19.3 thousand for manufacturers' sales branches and offices; and \$11.4 thousand for agents, brokers, and commission merchants.

There were 13,750 paid employees (full- and part-time) engaged in wholesale trade in the State as of mid-March 1982. Merchant wholesalers were the largest employers, with 11,892 employees; followed by manufacturers' sales branches and offices, with 1,415 employees; and agents, brokers, and commission merchants, with 443 employees.

Sales by petroleum and petroleum products wholesalers in 1982 accounted for 19.8 percent of the State's total

sales by all wholesalers, compared to 16.5 percent in 1977. Other leading wholesale kind-of-business groups in 1982 were groceries and related products wholesalers, with 15.6 percent; machinery equipment and supplies wholesalers, with 12.3 percent; beer, wine and distilled alcoholic beverages wholesalers, with 6.4 percent; and motor vehicles and automotive parts and supplies wholesalers, with 6.4 percent.

For 1982, sales for all wholesalers in the State averaged \$3.1 million per establishment. Petroleum and petroleum products wholesalers averaged \$13.5 million per establishment; beer, wine and distilled alcoholic beverages wholesalers, \$8.5 million; groceries and related products wholesalers, \$4.5 million; metals and minerals except petroleum wholesalers, \$3.7 million; and drugs, drug proprietaries and druggists' sundries wholesalers, \$3.5 million.

In 1982, sales per employee for all wholesalers in the State averaged \$282 thousand. Petroleum and petroleum products wholesalers reported sales per employee of \$1.5 million, which contrasts sharply with the \$124 thousand recorded by chemicals and allied products wholesalers.

Clark County led all counties in the State, accounting for 54.1 percent of total sales by wholesalers. Las Vegas had the largest sales among all places in the State, accounting for 22.0 percent.

Table 1. Summary Statistics for the State: 1982

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A]

SIC code	Type of operation and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1981 inventories (\$1,000)	End-of-1982 inventories (\$1,000)
	<b>Wholesale trade</b> -----	1 233	3 882 005	251 578	61 961	13 750	556 335	352 771	353 377
	<b>TYPES OF OPERATION</b>								
	<b>Merchant wholesalers</b> -----	1 073	2 585 540	219 256	54 257	11 892	474 160	290 060	285 432
	Wholesale distributors and jobbers -----	1 036	2 494 628	213 339	52 855	11 569	458 024	279 579	273 109
	Importers -----	30	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Exporters -----	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Terminal grain elevators -----	-	-	-	-	-	-	-	-
	Country grain elevators -----	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Assemblers of farm products, except country grain elevators -----	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	<b>Manufacturers' sales branches and sales offices</b> -----	106	1 185 919	27 265	6 498	1 415	72 262	62 531	67 468
	Sales branches (with stock) -----	81	1 100 469	22 755	5 312	1 160	63 108	62 531	67 468
	Sales offices (without stock) -----	25	85 450	4 510	1 186	255	9 154	-	-
	<b>Agent, brokers, and commission merchants</b> -----	54	110 546	5 057	1 206	443	9 913	180	477
	Auction companies -----	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Brokers (representing buyers and sellers) -----	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Commission merchants -----	22	57 829	3 011	718	225	6 178	-	-
	Import agents -----	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Export agents -----	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Manufacturers' agents -----	23	24 869	1 309	322	77	2 444	168	463
	<b>TYPES OF OPERATION BY KIND OF BUSINESS</b>								
	<b>Wholesale trade</b> -----	1 233	3 882 005	251 578	61 961	13 750	556 335	352 771	353 377
50	<b>Durable goods</b> -----	796	1 492 901	148 641	36 827	7 913	321 697	236 856	228 996
501	Motor vehicles and automotive parts and supplies -----	119	246 930	33 241	8 499	1 686	59 716	40 771	38 752
5012	Automobiles and other motor vehicles -----	11	26 785	3 523	938	139	5 113	5 199	4 505
5013	Automotive parts and supplies -----	96	199 969	27 341	6 905	1 407	49 630	33 068	31 235
5014	Tires and tubes -----	12	20 176	2 377	656	140	4 973	2 504	3 012
502	Furniture and home furnishings -----	36	53 573	7 469	1 998	390	15 999	18 343	14 059
5021	Furniture -----	13	11 008	1 840	435	135	3 332	1 247	1 207
5023	Home furnishings -----	23	42 565	5 629	1 563	255	12 667	17 096	12 852
503	Lumber and other construction materials -----	84	120 573	13 254	3 172	774	28 110	13 385	12 284
5031	Lumber, plywood and millwork -----	31	61 483	6 278	1 536	374	12 528	7 063	6 429
5039	Construction materials, n.e.c. -----	53	59 090	6 976	1 636	400	15 582	6 322	5 855
504	Sporting, recreational, photographic, and hobby goods, toys and supplies -----	30	95 464	6 538	1 649	363	16 582	9 550	11 530
5041	Sporting and recreational goods and supplies -----	16	85 100	5 642	1 443	313	14 769	7 470	9 149
5042	Toys and hobby goods and supplies -----	7	9 275	744	182	43	1 456	1 942	2 197
5043	Photographic equipment and supplies -----	7	1 089	152	24	7	357	138	184
505	Metals and minerals, except petroleum -----	18	65 939	2 878	753	130	5 678	1 861	1 487
5051	Metals service centers and offices -----	15	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5052	Coal and other minerals and ores -----	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
506	Electrical goods -----	96	173 116	14 390	3 632	818	37 760	20 799	19 774
5063	Electrical apparatus and equipment -----	61	105 721	9 179	2 373	497	18 477	14 853	12 975
5064	Electrical appliances, television and radio sets -----	7	6 855	477	131	44	1 220	810	679
5065	Electronic parts and equipment -----	28	60 540	4 734	1 128	277	18 063	5 136	6 120
507	Hardware, and plumbing and heating equipment and supplies -----	78	133 734	15 059	3 866	775	32 338	22 648	22 721
5072	Hardware -----	21	30 490	3 201	753	184	7 769	5 263	6 027
5074	Plumbing and heating equipment and supplies (hydronics) -----	24	63 365	7 904	2 174	382	15 645	10 809	10 188
5075	Warm air heating and air conditioning equipment and supplies -----	23	32 542	2 754	678	147	6 478	5 244	5 169
5078	Refrigeration equipment and supplies -----	10	7 337	1 200	261	62	2 446	1 332	1 337
508	Machinery, equipment, and supplies -----	278	479 156	47 309	11 204	2 481	102 886	90 344	89 892
5081	Commercial machines and equipment -----	96	102 775	15 722	3 757	871	35 414	13 791	13 304
5082	Construction and mining machinery and equipment -----	25	73 433	8 951	2 143	384	15 842	25 266	24 055
5083	Farm and garden machinery and equipment -----	14	20 825	2 411	578	142	4 462	5 903	6 019
5084	Industrial machinery and equipment -----	44	80 111	8 788	1 990	420	18 612	21 238	22 092
5085	Industrial supplies -----	35	158 830	5 301	1 274	268	15 802	15 459	15 865
5086	Professional equipment and supplies -----	28	23 689	3 334	760	188	7 396	1 572	2 415
5087	Service establishment equipment and supplies -----	32	12 319	2 163	569	153	4 184	1 741	1 843
5088	Transportation equipment and supplies, except motor vehicles -----	4	7 174	639	133	55	1 174	5 374	4 299
509	Miscellaneous durable goods -----	57	124 416	8 503	2 054	496	22 628	19 155	18 497
5093	Scrap and waste materials -----	15	14 468	1 759	454	109	3 974	1 169	1 053
5094	Jewelry, watches, diamonds and other precious stones -----	15	14 316	1 033	194	60	2 387	1 922	2 170
5099	Durable goods, n.e.c. -----	27	95 632	5 711	1 406	327	16 267	16 064	15 274

Table 1. Summary Statistics for the State: 1982—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A]

SIC code	Type of operation and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1981 inventories (\$1,000)	End-of-1982 inventories (\$1,000)
<b>TYPES OF OPERATION BY KIND OF BUSINESS—Con.</b>									
<b>Wholesale trade—Con.</b>									
<b>51</b>	<b>Nondurable goods</b> .....	<b>437</b>	<b>2 389 104</b>	<b>102 937</b>	<b>25 134</b>	<b>5 837</b>	<b>234 638</b>	<b>115 915</b>	<b>124 381</b>
511	Paper and paper products.....	36	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5111	Printing and writing paper.....	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5112	Stationery supplies.....	23	18 810	3 426	890	200	5 744	1 575	1 630
5113	Industrial and personal service paper.....	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)
512	Drugs, drug proprietaries and druggists' sundries.....	13	46 106	2 565	589	172	6 567	5 522	5 796
5122	Drugs, drug proprietaries, and druggists' sundries.....	13	46 106	2 565	589	172	6 567	5 522	5 796
513	Apparel, piece goods, and notions.....	18	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5133	Piece goods (woven fabrics).....	5	1 243	87	15	7	206	175	143
5134	Notions and other dry goods.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5136	Men's and boys' clothing and furnishings.....	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5137	Women's, children's and infants' clothing and accessories.....	4	12 936	1 098	213	72	3 610	2 932	3 921
5139	Footwear.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
514	Groceries and related products.....	134	604 007	40 272	9 721	2 121	95 974	24 468	24 476
5141	Groceries, general line.....	15	129 867	8 069	2 045	375	15 739	9 833	9 394
5142	Frozen foods.....	12	51 296	2 204	447	136	4 853	2 061	2 178
5143	Dairy products.....	16	58 605	2 584	592	140	5 833	872	859
5144	Poultry and poultry products.....	9	28 466	1 310	281	58	2 770	826	943
5145	Confectionery.....	6	10 909	1 493	377	61	4 486	197	244
5146	Fish and seafoods.....	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5147	Meats and meat products.....	15	116 523	6 717	1 617	307	13 321	1 508	1 604
5148	Fresh fruits and vegetables.....	12	51 840	4 863	1 213	352	9 045	932	879
5149	Groceries and related products, n.e.c.....	45	(D)	(D)	(D)	(D)	(D)	(D)	(D)
515	Farm-product raw materials.....	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5152	Cotton.....	-	-	-	-	-	-	-	-
5153	Grain.....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5154	Livestock.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5159	Farm-product raw materials, n.e.c.....	-	(D)	(D)	(D)	(D)	(D)	(D)	(D)
516	Chemicals and allied products.....	29	32 571	4 873	1 528	263	11 307	2 419	2 754
5161	Chemicals and allied products.....	29	32 571	4 873	1 528	263	11 307	2 419	2 754
517	Petroleum and petroleum products.....	57	768 358	8 756	2 311	499	26 434	16 098	21 333
5171	Petroleum bulk stations and terminals.....	43	652 715	7 006	1 784	421	20 886	15 125	20 317
5172	Petroleum and petroleum products, except bulk stations and terminals.....	14	115 643	1 750	527	78	5 548	973	1 016
518	Beer, wine and distilled alcoholic beverages.....	29	247 718	17 526	4 174	797	34 009	21 935	21 148
5181	Beer and ale.....	14	99 701	7 753	1 922	362	15 685	4 546	4 273
5182	Wines and distilled alcoholic beverages.....	15	148 017	9 773	2 252	435	18 324	17 389	16 875
519	Miscellaneous nondurable goods.....	116	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5191	Farm supplies.....	27	38 232	2 630	637	173	6 803	4 788	6 441
5194	Tobacco and tobacco products.....	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5198	Paints, varnishes, and supplies.....	9	6 386	884	205	62	1 946	831	791
5199	Nondurable goods, n.e.c.....	72	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	<b>Merchant wholesalers</b> .....	<b>1 073</b>	<b>2 585 540</b>	<b>219 256</b>	<b>54 257</b>	<b>11 892</b>	<b>474 160</b>	<b>290 060</b>	<b>285 432</b>
<b>50</b>	<b>Durable goods</b> .....	<b>717</b>	<b>1 194 216</b>	<b>133 332</b>	<b>33 201</b>	<b>7 144</b>	<b>280 780</b>	<b>201 741</b>	<b>194 413</b>
501	Motor vehicles and automotive parts and supplies.....	115	245 569	33 020	8 448	1 670	59 302	40 655	38 624
5012	Automobiles and other motor vehicles.....	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5013	Automotive parts and supplies.....	93	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5014	Tires and tubes.....	12	20 176	2 377	656	140	4 973	2 504	3 012
502	Furniture and home furnishings.....	34	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5021	Furniture.....	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5023	Home furnishings.....	22	(D)	(D)	(D)	(D)	(D)	(D)	(D)
503	Lumber and other construction materials.....	76	108 093	12 003	2 887	704	25 946	11 728	10 741
5031	Lumber, plywood and millwork.....	29	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5039	Construction materials, n.e.c.....	47	(D)	(D)	(D)	(D)	(D)	(D)	(D)
504	Sporting, recreational, photographic, and hobby goods, toys and supplies.....	28	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5041	Sporting and recreational goods and supplies.....	14	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5042	Toys and hobby goods and supplies.....	7	9 275	744	182	43	1 456	1 942	2 197
5043	Photographic equipment and supplies.....	7	1 089	152	24	7	357	138	184
505	Metals and minerals, except petroleum.....	18	65 939	2 878	753	130	5 678	1 861	1 487
5051	Metals service centers and offices.....	15	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5052	Coal and other minerals and ores.....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
506	Electrical goods.....	81	134 411	12 861	3 269	744	34 486	18 992	18 326
5063	Electrical apparatus and equipment.....	51	87 270	8 189	2 129	449	16 363	13 087	11 632
5064	Electrical appliances, television and radio sets.....	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5065	Electronic parts and equipment.....	24	(D)	(D)	(D)	(D)	(D)	(D)	(D)
507	Hardware, and plumbing and heating equipment and supplies.....	75	122 904	14 785	3 793	758	30 981	22 100	21 997
5072	Hardware.....	19	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5074	Plumbing and heating equipment and supplies (hydronics).....	24	63 365	7 904	2 174	382	15 645	10 809	10 188
5075	Warm air heating and air conditioning equipment and supplies.....	22	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5078	Refrigeration equipment and supplies.....	10	7 337	1 200	261	62	2 446	1 332	1 337

**Table 1. Summary Statistics for the State: 1982—Con.**

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A]

SIC code	Type of operation and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1981 inventories (\$1,000)	End-of-1982 inventories (\$1,000)
<b>TYPES OF OPERATION BY KIND OF BUSINESS—Con.</b>									
<b>Merchant wholesalers—Con.</b>									
50	<b>Durable goods—Con.</b>								
508	Machinery, equipment, and supplies	242	286 545	38 986	9 211	2 087	80 846	72 848	72 340
5081	Commercial machines and equipment	82	66 588	11 250	2 725	689	25 986	11 592	11 492
5082	Construction and mining machinery and equipment	24	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5083	Farm and garden machinery and equipment	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5084	Industrial machinery and equipment	37	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5085	Industrial supplies	25	41 666	3 509	811	183	8 116	8 210	8 145
5086	Professional equipment and supplies	26	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5087	Service establishment equipment and supplies	32	12 319	2 163	569	153	4 184	1 741	1 843
5088	Transportation equipment and supplies, except motor vehicles	4	7 174	639	133	55	1 174	5 374	4 299
509	Miscellaneous durable goods	48	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5093	Scrap and waste materials	15	14 468	1 759	454	109	3 974	1 169	1 053
5094	Jewelry, watches, diamonds and other precious stones	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5099	Durable goods, n.e.c.	20	60 012	2 511	678	160	5 824	3 115	2 594
51	<b>Nondurable goods</b>	356	1 391 324	85 924	21 056	4 748	193 380	88 319	91 019
511	Paper and paper products	32	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5111	Printing and writing paper	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5112	Stationery supplies	20	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5113	Industrial and personal service paper	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)
512	Drugs, drug proprietaries and druggists' sundries	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5122	Drugs, drug proprietaries, and druggists' sundries	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)
513	Apparel, piece goods, and notions	14	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5133	Piece goods (woven fabrics)	5	1 243	87	15	7	206	175	143
5134	Notions and other dry goods	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5136	Men's and boys' clothing and furnishings	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5137	Women's, children's and infants' clothing and accessories	4	12 936	1 098	213	72	3 610	2 932	3 921
5139	Footwear	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
514	Groceries and related products	112	510 189	33 123	8 093	1 679	80 086	23 604	23 542
5141	Groceries, general line	14	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5142	Frozen foods	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5143	Dairy products	15	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5144	Poultry and poultry products	9	28 466	1 310	281	58	2 770	826	943
5145	Confectionery	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5146	Fish and seafoods	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5147	Meats and meat products	15	116 523	6 717	1 617	307	13 321	1 508	1 604
5148	Fresh fruits and vegetables	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5149	Groceries and related products, n.e.c.	29	84 376	6 930	1 751	351	26 303	7 149	7 185
515	Farm-product raw materials	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5152	Cotton	-	-	-	-	-	-	-	-
5153	Grain	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5154	Livestock	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5159	Farm-product raw materials, n.e.c.	-	(D)	(D)	(D)	(D)	(D)	(D)	(D)
516	Chemicals and allied products	24	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5161	Chemicals and allied products	24	(D)	(D)	(D)	(D)	(D)	(D)	(D)
517	Petroleum and petroleum products	30	272 738	5 200	1 430	275	14 144	5 441	5 050
5171	Petroleum bulk stations and terminals	20	161 691	3 617	940	205	9 360	4 544	4 129
5172	Petroleum and petroleum products, except bulk stations and terminals	10	111 047	1 583	490	70	4 784	897	921
518	Beer, wine and distilled alcoholic beverages	28	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5181	Beer and ale	14	99 701	7 753	1 922	362	15 685	4 546	4 273
5182	Wines and distilled alcoholic beverages	14	(D)	(D)	(D)	(D)	(D)	(D)	(D)
519	Miscellaneous nondurable goods	101	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5191	Farm supplies	25	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5194	Tobacco and tobacco products	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5198	Paints, varnishes, and supplies	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5199	Nondurable goods, n.e.c.	62	(D)	(D)	(D)	(D)	(D)	(D)	(D)
<b>Manufacturers' sales branches and sales offices</b>		106	1 185 919	27 265	6 498	1 415	72 262	62 531	67 468
50	<b>Durable goods</b>	51	261 761	13 797	3 238	671	38 088	35 008	34 418
501	Motor vehicles and automotive parts and supplies	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
502	Furniture and home furnishings	-	-	-	-	-	-	-	-
503	Lumber and other construction materials	4	10 392	1 133	262	59	1 870	1 657	1 543
504	Sporting, recreational, photographic, and hobby goods, toys and supplies	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
505	Metals and minerals, except petroleum	-	-	-	-	-	-	-	-
506	Electrical goods	5	13 569	813	189	37	1 770	1 806	1 447
507	Hardware, and plumbing and heating equipment and supplies	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
508	Machinery, equipment, and supplies	31	191 028	8 174	1 938	370	21 738	17 495	17 552
509	Miscellaneous durable goods	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
51	<b>Nondurable goods</b>	55	924 158	13 468	3 260	744	34 174	27 523	33 050
511	Paper and paper products	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
512	Drugs, drug proprietaries and druggists' sundries	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
513	Apparel, piece goods, and notions	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
514	Groceries and related products	13	56 643	5 927	1 343	307	13 326	864	934
515	Farm-product raw materials	-	-	-	-	-	-	-	-

**Table 1. Summary Statistics for the State: 1982—Con.**

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A]

SIC code	Type of operation and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1981 inventories (\$1,000)	End-of-1982 inventories (\$1,000)
<b>TYPES OF OPERATION BY KIND OF BUSINESS—Con.</b>									
<b>Manufacturers' sales branches and sales offices—Con.</b>									
51	<b>Nondurable goods—Con.</b>								
516	Chemicals and allied products .....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
517	Petroleum and petroleum products .....	22	477 284	1 960	516	87	9 033	10 657	16 283
518	Beer, wine and distilled alcoholic beverages .....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
519	Miscellaneous nondurable goods .....	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	<b>Agent, brokers, and commission merchants .....</b>	<b>54</b>	<b>110 546</b>	<b>5 057</b>	<b>1 206</b>	<b>443</b>	<b>9 913</b>	<b>180</b>	<b>477</b>
50	<b>Durable goods .....</b>	<b>28</b>	<b>36 924</b>	<b>1 512</b>	<b>388</b>	<b>98</b>	<b>2 829</b>	<b>107</b>	<b>165</b>
501	Motor vehicles and automotive parts and supplies .....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
502	Furniture and home furnishings .....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
503	Lumber and other construction materials .....	4	2 088	118	23	11	294	-	-
504	Sporting, recreational, photographic, and hobby goods, toys and supplies .....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
505	Metals and minerals, except petroleum .....	-	-	-	-	-	-	-	-
506	Electrical goods .....	10	25 136	716	174	37	1 504	1	1
507	Hardware, and plumbing and heating equipment and supplies .....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
508	Machinery, equipment, and supplies .....	5	1 583	149	55	24	302	1	-
509	Miscellaneous durable goods .....	4	2 934	251	65	13	356	105	164
51	<b>Nondurable goods .....</b>	<b>26</b>	<b>73 622</b>	<b>3 545</b>	<b>818</b>	<b>345</b>	<b>7 084</b>	<b>73</b>	<b>312</b>
511	Paper and paper products .....	-	(D)	(D)	(D)	(D)	(D)	(D)	(D)
512	Drugs, drug proprietaries and druggists' sundries .....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
513	Apparel, piece goods, and notions .....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
514	Groceries and related products .....	9	37 175	1 222	285	135	2 562	-	-
515	Farm-product raw materials .....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
516	Chemicals and allied products .....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
517	Petroleum and petroleum products .....	5	18 336	1 596	365	137	3 257	-	-
518	Beer, wine and distilled alcoholic beverages .....	-	-	-	-	-	-	-	-
519	Miscellaneous nondurable goods .....	6	3 145	137	13	5	262	-	-

**Table 2. Comparative Statistics for the State: 1982 and 1977**

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A]

SIC code	Type of operation and kind of business	Establishments		Sales			Annual payroll		
		1982 (number)	1977 (number)	1982 (\$1,000)	1977 (\$1,000)	Percent change 1977 to 1982	1982 (\$1,000)	1977 (\$1,000)	Percent change 1977 to 1982
	<b>Wholesale trade .....</b>	<b>1 233</b>	<b>995</b>	<b>3 882 005</b>	<b>1 747 881</b>	<b>122.1</b>	<b>251 578</b>	<b>126 617</b>	<b>98.7</b>
50	<b>Durable goods .....</b>	<b>796</b>	<b>618</b>	<b>1 492 901</b>	<b>799 430</b>	<b>86.7</b>	<b>148 641</b>	<b>74 186</b>	<b>100.4</b>
501	Motor vehicles and automotive parts and supplies .....	119	97	246 930	95 240	159.3	33 241	12 001	177.0
5012	Automobiles and other motor vehicles .....	11	10	26 785	(D)	(D)	3 523	(D)	(D)
5013	Automotive parts and supplies .....	96	76	199 969	56 463	254.2	27 341	8 470	222.8
5014	Tires and tubes .....	12	11	20 176	(D)	(D)	2 377	(D)	(D)
502	Furniture and home furnishings .....	36	32	53 573	26 717	100.5	7 469	2 770	169.6
5021	Furniture .....	13	10	11 008	10 958	.5	1 840	965	90.7
5023	Home furnishings .....	23	22	42 565	15 759	170.1	5 629	1 805	211.9
503	Lumber and other construction materials .....	84	50	120 573	99 915	20.7	13 254	8 559	54.9
5031	Lumber, plywood and millwork .....	31	24	61 483	66 110	-7.0	6 278	5 642	11.3
5039	Construction materials, n.e.c. ....	53	26	59 090	33 805	74.8	6 976	2 917	139.1
504	Sporting, recreational, photographic, and hobby goods, toys and supplies .....	30	25	95 464	39 776	140.0	6 538	2 308	183.3
5041	Sporting and recreational goods and supplies .....	16	18	85 100	31 944	166.4	5 642	1 617	248.9
5042	Toys and hobby goods and supplies .....	7	6	9 275	(D)	(D)	744	(D)	(D)
5043	Photographic equipment and supplies .....	7	1	1 089	(D)	(D)	152	(D)	(D)
505	Metals and minerals, except petroleum .....	18	18	65 939	26 070	152.9	2 878	1 647	74.7
5051	Metals service centers and offices .....	15	17	(D)	(D)	(D)	(D)	(D)	(D)
5052	Coal and other minerals and ores .....	3	1	(D)	(D)	(D)	(D)	(D)	(D)
506	Electrical goods .....	96	61	173 116	88 344	96.0	14 390	6 808	111.4
5063	Electrical apparatus and equipment .....	61	34	105 721	70 581	49.8	9 179	4 886	87.9
5064	Electrical appliances, television and radio sets .....	7	10	6 855	8 644	-20.7	477	727	-34.4
5065	Electronic parts and equipment .....	28	17	60 540	9 119	563.9	4 734	1 195	296.2
507	Hardware, and plumbing and heating equipment and supplies .....	78	55	133 734	86 908	53.9	15 059	8 266	82.2
5072	Hardware .....	21	16	30 490	(D)	(D)	3 201	(D)	(D)
5074	Plumbing and heating equipment and supplies (hydronics) .....	24	18	63 365	42 996	47.4	7 904	3 884	103.5
5075	Warm air heating and air conditioning equipment and supplies .....	23	17	32 542	22 165	46.8	2 754	1 537	79.2
5078	Refrigeration equipment and supplies .....	10	4	7 337	(D)	(D)	1 200	(D)	(D)

**Table 2. Comparative Statistics for the State: 1982 and 1977—Con.**

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A]

SIC code	Type of operation and kind of business	Establishments		Sales			Annual payroll		
		1982 (number)	1977 (number)	1982 (\$1,000)	1977 (\$1,000)	Percent change 1977 to 1982	1982 (\$1,000)	1977 (\$1,000)	Percent change 1977 to 1982
<b>Wholesale trade—Con.</b>									
50	<b>Durable goods—Con.</b>								
508	Machinery, equipment, and supplies	278	235	479 156	272 421	75.9	47 309	26 190	80.6
5081	Commercial machines and equipment	96	70	102 775	56 691	81.3	15 722	9 471	66.0
5082	Construction and mining machinery and equipment	25	29	73 433	54 522	34.7	8 951	5 788	54.6
5083	Farm and garden machinery and equipment	14	19	20 825	23 881	-12.8	2 411	1 849	30.4
5084	Industrial machinery and equipment	44	33	80 111	29 958	167.4	8 788	3 348	162.5
5085	Industrial supplies	35	28	158 830	85 668	85.4	5 301	2 731	94.1
5086	Professional equipment and supplies	28	26	23 689	10 179	132.7	3 334	1 341	148.6
5087	Service establishment equipment and supplies	32	23	12 319	9 726	26.7	2 163	1 387	55.9
5088	Transportation equipment and supplies, except motor vehicles	4	7	7 174	1 796	299.4	639	275	132.4
509	Miscellaneous durable goods	57	45	124 416	64 039	94.3	8 503	5 637	50.8
5093	Scrap and waste materials	15	17	14 468	11 923	21.3	1 759	1 546	13.8
5094	Jewelry, watches, diamonds and other precious stones	15	8	14 316	4 714	203.7	1 033	191	440.8
5099	Durable goods, n.e.c.	27	20	95 632	47 402	101.7	5 711	3 900	46.4
51	<b>Nondurable goods</b>	<b>437</b>	<b>377</b>	<b>2 389 104</b>	<b>948 451</b>	<b>151.9</b>	<b>102 937</b>	<b>52 431</b>	<b>96.3</b>
511	Paper and paper products	36	30	(D)	39 329	(D)	(D)	3 569	(D)
5111	Printing and writing paper	5	3	(D)	8 755	(D)	(D)	675	(D)
5112	Stationery supplies	23	21	18 810	11 216	67.7	3 426	1 719	99.3
5113	Industrial and personal service paper	8	6	(D)	19 358	(D)	(D)	1 175	(D)
512	Drugs, drug proprietaries and druggists' sundries	13	11	46 106	26 104	76.6	2 565	1 489	72.3
5122	Drugs, drug proprietaries, and druggists' sundries	13	11	46 106	26 104	76.6	2 565	1 489	72.3
513	Apparel, piece goods, and notions	18	10	(D)	6 997	(D)	(D)	705	(D)
5133	Piece goods (woven fabrics)	5	1	1 243	(D)	(D)	87	(D)	(D)
5134	Notions and other dry goods	2	1	(D)	(D)	(D)	(D)	(D)	(D)
5136	Men's and boys' clothing and furnishings	5	1	(D)	(D)	(D)	(D)	(D)	(D)
5137	Women's, children's and infants' clothing and accessories	4	5	12 936	4 546	184.6	1 098	513	114.0
5139	Footwear	2	2	(D)	(D)	(D)	(D)	(D)	(D)
514	Groceries and related products	134	116	604 007	269 736	123.9	40 272	19 533	106.2
5141	Groceries, general line	15	16	129 867	40 236	222.8	8 069	3 536	128.2
5142	Frozen foods	12	10	51 296	29 504	73.9	2 204	1 827	20.6
5143	Dairy products	16	9	58 605	23 334	151.2	2 584	1 412	83.0
5144	Poultry and poultry products	9	6	28 466	17 140	66.1	1 310	686	91.0
5145	Confectionery	6	8	10 909	(D)	(D)	1 493	(D)	(D)
5146	Fish and seafoods	4	2	(D)	(D)	(D)	(D)	(D)	(D)
5147	Meats and meat products	15	20	116 523	68 622	69.8	6 717	4 885	37.5
5148	Fresh fruits and vegetables	12	9	51 840	21 151	145.1	4 863	1 683	188.9
5149	Groceries and related products, n.e.c.	45	36	(D)	62 419	(D)	(D)	4 831	(D)
515	Farm-product raw materials	5	3	(D)	(D)	(D)	(D)	(D)	(D)
5152	Cotton	-	-	-	-	-	-	-	-
5153	Grain	3	1	(D)	(D)	(D)	(D)	(D)	(D)
5154	Livestock	2	2	(D)	(D)	(D)	(D)	(D)	(D)
5159	Farm-product raw materials, n.e.c.	-	-	(D)	-	(D)	(D)	-	(D)
516	Chemicals and allied products	29	17	32 571	12 648	157.5	4 873	2 151	126.5
5161	Chemicals and allied products	29	17	32 571	12 648	157.5	4 873	2 151	126.5
517	Petroleum and petroleum products	57	74	768 358	288 129	166.7	8 756	5 284	65.7
5171	Petroleum bulk stations and terminals	43	56	652 715	216 643	(NC)	7 006	3 595	(NC)
5172	Petroleum and petroleum products, except bulk stations and terminals	14	18	115 643	71 486	(NC)	1 750	1 689	(NC)
518	Beer, wine and distilled alcoholic beverages	29	32	247 718	162 846	52.1	17 526	9 417	86.1
5181	Beer and ale	14	15	99 701	(D)	(D)	7 753	(D)	(D)
5182	Wines and distilled alcoholic beverages	15	17	148 017	(D)	(D)	9 773	(D)	(D)
519	Miscellaneous nondurable goods	116	84	(D)	(D)	(D)	(D)	(D)	(D)
5191	Farm supplies	27	30	38 232	25 973	47.2	2 630	1 407	86.9
5194	Tobacco and tobacco products	8	5	(D)	42 590	(D)	(D)	1 143	(D)
5198	Paints, varnishes, and supplies	9	8	6 386	3 354	90.4	884	440	100.9
5199	Nondurable goods, n.e.c.	72	41	(D)	(D)	(D)	(D)	(D)	(D)
	<b>Merchant wholesalers</b>	<b>1 073</b>	<b>845</b>	<b>2 585 540</b>	<b>1 273 165</b>	<b>103.1</b>	<b>219 256</b>	<b>108 354</b>	<b>102.4</b>
50	<b>Durable goods</b>	<b>717</b>	<b>550</b>	<b>1 194 216</b>	<b>586 636</b>	<b>103.6</b>	<b>133 332</b>	<b>61 571</b>	<b>116.5</b>
501	Motor vehicles and automotive parts and supplies	115	93	245 569	(D)	(D)	33 020	(D)	(D)
5012	Automobiles and other motor vehicles	10	9	(D)	(D)	(D)	(D)	(D)	(D)
5013	Automotive parts and supplies	93	73	(D)	55 033	(D)	(D)	8 396	(D)
5014	Tires and tubes	12	11	20 176	(D)	(D)	2 377	(D)	(D)
502	Furniture and home furnishings	34	31	(D)	(D)	(D)	(D)	(D)	(D)
5021	Furniture	12	9	(D)	(D)	(D)	(D)	(D)	(D)
5023	Home furnishings	22	22	(D)	15 759	(D)	(D)	1 805	(D)
503	Lumber and other construction materials	76	48	108 093	(D)	(D)	12 003	(D)	(D)
5031	Lumber, plywood and millwork	29	23	(D)	(D)	(D)	(D)	(D)	(D)
5039	Construction materials, n.e.c.	47	25	(D)	(D)	(D)	(D)	(D)	(D)
504	Sporting, recreational, photographic, and hobby goods, toys and supplies	28	23	(D)	(D)	(D)	(D)	(D)	(D)
5041	Sporting and recreational goods and supplies	14	16	(D)	(D)	(D)	(D)	(D)	(D)
5042	Toys and hobby goods and supplies	7	6	9 275	(D)	(D)	744	(D)	(D)
5043	Photographic equipment and supplies	7	1	1 089	(D)	(D)	152	(D)	(D)
505	Metals and minerals, except petroleum	18	15	65 939	10 509	527.5	2 878	1 203	139.2
5051	Metals service centers and offices	15	14	(D)	(D)	(D)	(D)	(D)	(D)
5052	Coal and other minerals and ores	3	1	(D)	(D)	(D)	(D)	(D)	(D)

**Table 2. Comparative Statistics for the State: 1982 and 1977—Con.**

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A]

SIC code	Type of operation and kind of business	Establishments		Sales			Annual payroll		
		1982 (number)	1977 (number)	1982 (\$1,000)	1977 (\$1,000)	Percent change 1977 to 1982	1982 (\$1,000)	1977 (\$1,000)	Percent change 1977 to 1982
	<b>Merchant wholesalers—Con.</b>								
<b>50</b>	<b>Durable goods—Con.</b>								
506	Electrical goods .....	81	52	134 411	76 036	76.8	12 861	6 102	110.8
5063	Electrical apparatus and equipment .....	51	29	87 270	61 550	41.8	8 189	4 568	79.3
5064	Electrical appliances, television and radio sets .....	6	10	(D)	8 644	(D)	(D)	727	(D)
5065	Electronic parts and equipment .....	24	13	(D)	5 842	(D)	(D)	807	(D)
507	Hardware, and plumbing and heating equipment and supplies .....	75	54	122 904	(D)	(D)	14 785	(D)	(D)
5072	Hardware .....	19	16	(D)	(D)	(D)	(D)	(D)	(D)
5074	Plumbing and heating equipment and supplies (hydronics) .....	24	18	63 365	42 996	47.4	7 904	3 884	103.5
5075	Warm air heating and air conditioning equipment and supplies .....	22	16	(D)	(D)	(D)	(D)	(D)	(D)
5078	Refrigeration equipment and supplies .....	10	4	7 337	(D)	(D)	1 200	(D)	(D)
508	Machinery, equipment, and supplies .....	242	198	286 545	153 336	86.9	38 986	19 368	101.3
5081	Commercial machines and equipment .....	82	54	66 588	29 222	127.9	11 250	4 965	126.6
5082	Construction and mining machinery and equipment .....	24	26	(D)	(D)	(D)	(D)	(D)	(D)
5083	Farm and garden machinery and equipment .....	12	17	(D)	(D)	(D)	(D)	(D)	(D)
5084	Industrial machinery and equipment .....	37	28	(D)	(D)	(D)	(D)	(D)	(D)
5085	Industrial supplies .....	25	21	41 666	21 873	90.5	3 509	1 736	102.1
5086	Professional equipment and supplies .....	26	23	(D)	(D)	(D)	(D)	(D)	(D)
5087	Service establishment equipment and supplies .....	32	22	12 319	(D)	(D)	2 163	(D)	(D)
5088	Transportation equipment and supplies, except motor vehicles .....	4	7	7 174	1 796	299.4	639	275	132.4
509	Miscellaneous durable goods .....	48	36	(D)	16 590	(D)	(D)	2 372	(D)
5093	Scrap and waste materials .....	15	16	14 468	(D)	(D)	1 759	(D)	(D)
5094	Jewelry, watches, diamonds and other precious stones .....	13	7	(D)	(D)	(D)	(D)	(D)	(D)
5099	Durable goods, n.e.c. ....	20	13	60 012	(D)	(D)	2 511	(D)	(D)
<b>51</b>	<b>Nondurable goods .....</b>	<b>356</b>	<b>295</b>	<b>1 391 324</b>	<b>686 529</b>	<b>102.7</b>	<b>85 924</b>	<b>46 783</b>	<b>83.7</b>
511	Paper and paper products .....	32	23	(D)	33 767	(D)	(D)	3 239	(D)
5111	Printing and writing paper .....	4	3	(D)	8 755	(D)	(D)	675	(D)
5112	Stationery supplies .....	20	15	(D)	(D)	(D)	(D)	(D)	(D)
5113	Industrial and personal service paper .....	8	5	(D)	(D)	(D)	(D)	(D)	(D)
512	Drugs, drug proprietaries and druggists' sundries .....	11	9	(D)	(D)	(D)	(D)	(D)	(D)
5122	Drugs, drug proprietaries, and druggists' sundries .....	11	9	(D)	(D)	(D)	(D)	(D)	(D)
513	Apparel, piece goods, and notions .....	14	8	(D)	(D)	(D)	(D)	(D)	(D)
5133	Piece goods (woven fabrics) .....	5	1	1 243	(D)	(D)	87	(D)	(D)
5134	Notions and other dry goods .....	1	1	(D)	(D)	(D)	(D)	(D)	(D)
5136	Men's and boys' clothing and furnishings .....	2	1	(D)	(D)	(D)	(D)	(D)	(D)
5137	Women's, children's and infants' clothing and accessories .....	4	3	12 936	(D)	(D)	1 098	(D)	(D)
5139	Footwear .....	2	2	(D)	(D)	(D)	(D)	(D)	(D)
514	Groceries and related products .....	112	98	510 189	242 767	110.2	33 123	17 446	89.9
5141	Groceries, general line .....	14	16	(D)	40 236	(D)	(D)	3 536	(D)
5142	Frozen foods .....	11	9	(D)	(D)	(D)	(D)	(D)	(D)
5143	Dairy products .....	15	7	(D)	(D)	(D)	(D)	(D)	(D)
5144	Poultry and poultry products .....	9	6	28 466	17 140	66.1	1 310	686	91.0
5145	Confectionery .....	4	7	(D)	(D)	(D)	(D)	(D)	(D)
5146	Fish and seafoods .....	4	2	(D)	(D)	(D)	(D)	(D)	(D)
5147	Meats and meat products .....	15	18	116 523	(D)	(D)	6 717	(D)	(D)
5148	Fresh fruits and vegetables .....	11	9	(D)	21 151	(D)	(D)	1 683	(D)
5149	Groceries and related products, n.e.c. ....	29	24	84 376	48 983	72.3	6 930	3 990	73.7
515	Farm-product raw materials .....	4	2	(D)	(D)	(D)	(D)	(D)	(D)
5152	Cotton .....	-	-	(D)	(D)	(D)	(D)	(D)	(D)
5153	Grain .....	3	1	(D)	(D)	(D)	(D)	(D)	(D)
5154	Livestock .....	1	1	(D)	(D)	(D)	(D)	(D)	(D)
5159	Farm-product raw materials, n.e.c. ....	-	-	(D)	(D)	(D)	(D)	(D)	(D)
516	Chemicals and allied products .....	24	16	(D)	(D)	(D)	(D)	(D)	(D)
5161	Chemicals and allied products .....	24	16	(D)	(D)	(D)	(D)	(D)	(D)
517	Petroleum and petroleum products .....	30	30	272 738	95 838	184.6	5 200	3 249	60.0
5171	Petroleum bulk stations and terminals .....	20	18	161 691	(D)	(NC)	3 617	(D)	(NC)
5172	Petroleum and petroleum products, except bulk stations and terminals .....	10	12	111 047	(D)	(NC)	1 583	(D)	(NC)
518	Beer, wine and distilled alcoholic beverages .....	28	30	(D)	(D)	(D)	(D)	(D)	(D)
5181	Beer and ale .....	14	15	99 701	(D)	(D)	7 753	(D)	(D)
5182	Wines and distilled alcoholic beverages .....	14	15	(D)	(D)	(D)	(D)	(D)	(D)
519	Miscellaneous nondurable goods .....	101	79	(D)	(D)	(D)	(D)	(D)	(D)
5191	Farm supplies .....	25	29	(D)	(D)	(D)	(D)	(D)	(D)
5194	Tobacco and tobacco products .....	8	5	(D)	42 590	(D)	(D)	1 143	(D)
5198	Paints, varnishes, and supplies .....	6	6	(D)	(D)	(D)	(D)	(D)	(D)
5199	Nondurable goods, n.e.c. ....	62	39	(D)	(D)	(D)	(D)	(D)	(D)
	<b>Manufacturers' sales branches and sales offices .....</b>	<b>106</b>	<b>116</b>	<b>1 185 919</b>	<b>429 645</b>	<b>176.0</b>	<b>27 265</b>	<b>16 363</b>	<b>66.6</b>
<b>50</b>	<b>Durable goods .....</b>	<b>51</b>	<b>47</b>	<b>261 761</b>	<b>184 714</b>	<b>41.7</b>	<b>13 797</b>	<b>11 187</b>	<b>23.3</b>
501	Motor vehicles and automotive parts and supplies .....	3	3	(D)	(D)	(D)	(D)	(D)	(D)
502	Furniture and home furnishings .....	-	-	(D)	(D)	(D)	(D)	(D)	(D)
503	Lumber and other construction materials .....	4	2	10 392	(D)	(D)	1 133	(D)	(D)
504	Sporting, recreational, photographic, and hobby goods, toys and supplies .....	1	1	(D)	(D)	(D)	(D)	(D)	(D)
505	Metals and minerals, except petroleum .....	-	2	(D)	(D)	(D)	(D)	(D)	(D)

**Table 2. Comparative Statistics for the State: 1982 and 1977—Con.**

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A]

SIC code	Type of operation and kind of business	Establishments		Sales			Annual payroll		
		1982 (number)	1977 (number)	1982 (\$1,000)	1977 (\$1,000)	Percent change 1977 to 1982	1982 (\$1,000)	1977 (\$1,000)	Percent change 1977 to 1982
	<b>Manufacturers' sales branches and sales offices—Con.</b>								
50	<b>Durable goods—Con.</b>								
506	Electrical goods .....	5	6	13 569	7 749	75.1	813	264	208.0
507	Hardware, and plumbing and heating equipment and supplies .....	2	-	(D)	-	(D)	(D)	-	(D)
508	Machinery, equipment, and supplies .....	31	28	191 028	113 688	68.0	8 174	6 525	25.3
509	Miscellaneous durable goods .....	5	5	(D)	(D)	(D)	(D)	(D)	(D)
51	<b>Nondurable goods .....</b>	55	69	924 158	244 931	277.3	13 468	5 176	160.2
511	Paper and paper products .....	4	5	(D)	(D)	(D)	(D)	(D)	(D)
512	Drugs, drug proprietaries and druggists' sundries .....	1	2	(D)	(D)	(D)	(D)	(D)	(D)
513	Apparel, piece goods, and notions .....	3	1	(D)	(D)	(D)	(D)	(D)	(D)
514	Groceries and related products .....	13	13	56 643	23 305	143.1	5 927	1 861	218.5
515	Farm-product raw materials .....	-	-	-	-	-	-	-	-
516	Chemicals and allied products .....	2	1	(D)	(D)	(D)	(D)	(D)	(D)
517	Petroleum and petroleum products .....	22	42	477 284	(D)	(D)	1 960	(D)	(D)
518	Beer, wine and distilled alcoholic beverages .....	1	1	(D)	(D)	(D)	(D)	(D)	(D)
519	Miscellaneous nondurable goods .....	9	4	(D)	3 295	(D)	(D)	266	(D)
	<b>Agents, brokers, and commission merchants .....</b>	54	34	110 546	45 071	145.3	5 057	1 900	166.2
50	<b>Durable goods .....</b>	28	21	36 924	28 080	31.5	1 512	1 428	5.9
501	Motor vehicles and automotive parts and supplies .....	1	1	(D)	(D)	(D)	(D)	(D)	(D)
502	Furniture and home furnishings .....	2	1	(D)	(D)	(D)	(D)	(D)	(D)
503	Lumber and other construction materials .....	4	-	2 088	-	-	118	-	-
504	Sporting, recreational, photographic, and hobby goods, toys and supplies .....	1	1	(D)	(D)	(D)	(D)	(D)	(D)
505	Metals and minerals, except petroleum .....	-	1	-	(D)	(D)	-	(D)	(D)
506	Electrical goods .....	10	3	25 136	(D)	(D)	716	(D)	(D)
507	Hardware, and plumbing and heating equipment and supplies .....	1	1	(D)	(D)	(D)	(D)	(D)	(D)
508	Machinery, equipment, and supplies .....	5	9	1 583	5 397	-70.7	149	297	-49.8
509	Miscellaneous durable goods .....	4	4	2 934	(D)	(D)	251	(D)	(D)
51	<b>Nondurable goods .....</b>	26	13	73 622	16 991	333.3	3 545	472	651.1
511	Paper and paper products .....	-	2	(D)	(D)	(D)	(D)	(D)	(D)
512	Drugs, drug proprietaries and druggists' sundries .....	1	-	(D)	-	(D)	(D)	-	(D)
513	Apparel, piece goods, and notions .....	1	1	(D)	(D)	(D)	(D)	(D)	(D)
514	Groceries and related products .....	9	5	37 175	3 664	914.6	1 222	226	440.7
515	Farm-product raw materials .....	1	1	(D)	(D)	(D)	(D)	(D)	(D)
516	Chemicals and allied products .....	3	-	(D)	-	(D)	(D)	-	(D)
517	Petroleum and petroleum products .....	2	2	18 336	(D)	(D)	1 596	(D)	(D)
518	Beer, wine and distilled alcoholic beverages .....	-	1	-	(D)	(D)	-	(D)	(D)
519	Miscellaneous nondurable goods .....	6	1	3 145	(D)	(D)	137	(D)	(D)

**Table 3. Selected Ratios for the State: 1982**

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A]

SIC code	Type of operation and kind of business	Sales		Annual payroll		Employees per establishment <sup>1</sup> (number)	Operating expenses as percent of sales	End-of-1982 inventories as percent of sales
		Per establishment (dollars)	Per employee <sup>1</sup> (dollars)	Per employee <sup>1</sup> (dollars)	As percent of operating expenses			
	<b>Wholesale trade .....</b>	3 148 423	282 328	18 297	45.2	11	14.3	9.1
50	<b>Durable goods .....</b>	1 875 504	188 664	18 784	46.2	10	21.5	15.3
501	Motor vehicles and automotive parts and supplies .....	2 075 042	146 459	19 716	55.7	14	24.2	15.7
5012	Automobiles and other motor vehicles .....	2 435 000	192 698	25 345	68.9	13	19.1	16.8
5013	Automotive parts and supplies .....	2 083 010	142 124	19 432	55.1	15	24.8	15.6
5014	Tires and tubes .....	1 681 333	144 114	16 979	47.8	12	24.6	14.9
502	Furniture and home furnishings .....	1 488 139	137 367	19 151	46.7	11	29.9	26.2
5021	Furniture .....	846 769	81 541	13 630	55.2	10	30.3	11.0
5023	Home furnishings .....	1 850 652	166 922	22 075	44.4	11	29.8	30.2
503	Lumber and other construction materials .....	1 435 393	155 779	17 124	47.2	9	23.3	10.2
5031	Lumber, plywood and millwork .....	1 983 323	164 393	16 786	50.1	12	20.4	10.5
5039	Construction materials, n.e.c. .....	1 114 906	147 725	17 440	44.8	8	26.4	9.9
504	Sporting, recreational, photographic, and hobby goods, toys and supplies .....	3 182 133	262 986	18 011	39.4	12	17.4	12.1
5041	Sporting and recreational goods and supplies .....	5 318 750	271 885	18 026	38.2	20	17.4	10.8
5042	Toys and hobby goods and supplies .....	1 325 000	215 698	17 302	51.1	6	15.7	23.7
5043	Photographic equipment and supplies .....	155 571	155 571	21 714	42.6	1	32.8	16.9
505	Metals and minerals, except petroleum .....	3 663 278	507 223	22 138	50.7	7	8.6	2.3
5051	Metals service centers and offices .....	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5052	Coal and other minerals and ores .....	(D)	(D)	(D)	(D)	(D)	(D)	(D)
506	Electrical goods .....	1 803 292	211 633	17 592	38.1	9	21.8	11.4
5063	Electrical apparatus and equipment .....	1 733 131	212 718	18 469	49.7	8	17.5	12.3
5064	Electrical appliances, television and radio sets .....	979 286	155 795	10 841	39.1	6	17.8	9.9
5065	Electronic parts and equipment .....	2 162 143	218 556	17 090	26.2	10	29.8	10.1

See footnotes at end of table.

**Table 3. Selected Ratios for the State: 1982—Con.**

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A]

SIC code	Type of operation and kind of business	Sales		Annual payroll		Employees per establishment <sup>1</sup> (number)	Operating expenses as percent of sales	End-of-1982 inventories as percent of sales
		Per establishment (dollars)	Per employee <sup>1</sup> (dollars)	Per employee <sup>1</sup> (dollars)	As percent of operating expenses			
	<b>Wholesale trade—Con.</b>							
50	<b>Durable goods—Con.</b>							
507	Hardware, and plumbing and heating equipment and supplies	1 714 538	172 560	19 431	46.6	10	24.2	17.0
5072	Hardware	1 451 905	165 707	17 397	41.2	9	25.5	19.8
5074	Plumbing and heating equipment and supplies (hydronics)	2 640 208	165 877	20 691	50.5	16	24.7	16.1
5075	Warm air heating and air conditioning equipment and supplies	1 414 870	221 374	18 735	42.5	6	19.9	15.9
5078	Refrigeration equipment and supplies	733 700	118 339	19 355	49.1	6	33.3	18.2
508	Machinery, equipment, and supplies	1 723 583	193 130	19 069	46.0	9	21.5	18.8
5081	Commercial machines and equipment	1 070 573	117 997	18 051	44.4	9	34.5	12.9
5082	Construction and mining machinery and equipment	2 937 320	191 232	23 310	56.5	15	21.6	32.8
5083	Farm and garden machinery and equipment	1 487 500	146 655	16 979	54.0	10	21.4	28.9
5084	Industrial machinery and equipment	1 820 705	190 740	20 924	47.2	10	23.2	27.6
5085	Industrial supplies	4 538 000	592 649	19 780	33.5	8	9.9	10.0
5086	Professional equipment and supplies	846 036	126 005	17 734	45.1	7	31.2	10.2
5087	Service establishment equipment and supplies	384 969	80 516	14 137	51.7	5	34.0	15.0
5088	Transportation equipment and supplies, except motor vehicles	1 793 500	130 436	11 618	54.4	14	16.4	59.9
509	Miscellaneous durable goods	2 182 737	250 839	17 143	37.6	9	18.2	14.9
5093	Scrap and waste materials	964 533	132 734	16 138	44.3	7	27.5	7.3
5094	Jewelry, watches, diamonds and other precious stones	954 400	238 600	17 217	43.3	4	16.7	15.2
5099	Durable goods, n.e.c.	3 541 926	292 453	17 465	35.1	12	17.0	16.0
51	<b>Nondurable goods</b>	5 467 057	409 303	17 635	43.9	13	9.8	5.2
511	Paper and paper products	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5111	Printing and writing paper	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5112	Stationery supplies	817 826	94 050	17 130	59.6	9	30.5	8.7
5113	Industrial and personal service paper	(D)	(D)	(D)	(D)	(D)	(D)	(D)
512	Drugs, drug proprietaries and druggists' sundries	3 546 615	268 058	14 913	39.1	13	14.2	12.6
5122	Drugs, drug proprietaries, and druggists' sundries	3 546 615	268 058	14 913	39.1	13	14.2	12.6
513	Apparel, piece goods, and notions	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5133	Piece goods (woven fabrics)	248 600	177 571	12 429	42.2	1	16.6	11.5
5134	Notions and other dry goods	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5136	Men's and boys' clothing and furnishings	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5137	Women's, children's and infants' clothing and accessories	3 234 000	179 667	15 250	30.4	18	27.9	30.3
5139	Footwear	(D)	(D)	(D)	(D)	(D)	(D)	(D)
514	Groceries and related products	4 507 515	284 775	18 987	42.0	16	15.9	4.1
5141	Groceries, general line	8 657 800	346 312	21 517	51.3	25	12.1	7.2
5142	Frozen foods	4 274 667	377 176	16 206	45.4	11	9.5	4.2
5143	Dairy products	3 662 813	418 607	18 457	44.3	9	10.0	1.5
5144	Poultry and poultry products	3 162 889	490 793	22 586	47.3	6	9.7	3.3
5145	Confectionery	1 818 167	178 836	24 475	33.3	10	41.1	2.2
5146	Fish and seafoods	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5147	Meats and meat products	7 768 200	379 554	21 879	50.4	20	11.4	1.4
5148	Fresh fruits and vegetables	4 320 000	147 273	13 815	53.8	29	17.4	1.7
5149	Groceries and related products, n.e.c.	(D)	(D)	(D)	(D)	(D)	(D)	(D)
515	Farm-product raw materials	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5152	Cotton	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5153	Grain	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5154	Livestock	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5159	Farm-product raw materials, n.e.c.	(D)	(D)	(D)	(D)	(D)	(D)	(D)
516	Chemicals and allied products	1 123 138	123 844	18 529	43.1	9	34.7	8.5
5161	Chemicals and allied products	1 123 138	123 844	18 529	43.1	9	34.7	8.5
517	Petroleum and petroleum products	13 479 965	1 539 796	17 547	33.1	9	3.4	2.8
5171	Petroleum bulk stations and terminals	15 179 419	1 550 392	16 641	33.5	10	3.2	3.1
5172	Petroleum and petroleum products, except bulk stations and terminals	8 260 214	1 482 603	22 436	31.5	6	4.8	.9
518	Beer, wine and distilled alcoholic beverages	8 542 000	310 813	21 990	51.5	27	13.7	8.5
5181	Beer and ale	7 121 500	275 417	21 417	49.4	26	15.7	4.3
5182	Wines and distilled alcoholic beverages	9 867 800	340 269	22 467	53.3	29	12.4	11.4
519	Miscellaneous nondurable goods	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5191	Farm supplies	1 416 000	220 994	15 202	38.7	6	17.8	16.8
5194	Tobacco and tobacco products	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5198	Paints, varnishes, and supplies	709 556	103 000	14 258	45.4	7	30.5	12.4
5199	Nondurable goods, n.e.c.	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	<b>Merchant wholesalers</b>	2 409 637	217 418	18 437	46.2	11	18.3	11.0
50	<b>Durable goods</b>	1 665 573	167 163	18 663	47.5	10	23.5	16.3
501	Motor vehicles and automotive parts and supplies	2 135 383	147 047	19 772	55.7	15	24.1	15.7
5012	Automobiles and other motor vehicles	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5013	Automotive parts and supplies	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5014	Tires and tubes	1 681 333	144 114	16 979	47.8	12	24.6	14.9
502	Furniture and home furnishings	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5021	Furniture	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5023	Home furnishings	(D)	(D)	(D)	(D)	(D)	(D)	(D)
503	Lumber and other construction materials	1 422 276	153 541	17 050	46.3	9	24.0	9.9
5031	Lumber, plywood and millwork	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5039	Construction materials, n.e.c.	(D)	(D)	(D)	(D)	(D)	(D)	(D)

See footnotes at end of table.

**Table 3. Selected Ratios for the State: 1982—Con.**

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A]

SIC code	Type of operation and kind of business	Sales		Annual payroll		Employees per establishment <sup>1</sup> (number)	Operating expenses as percent of sales	End-of-1982 inventories as percent of sales
		Per establishment (dollars)	Per employee <sup>1</sup> (dollars)	Per employee <sup>1</sup> (dollars)	As percent of operating expenses			
	<b>Merchant wholesalers—Con.</b>							
50	<b>Durable goods—Con.</b>							
504	Sporting, recreational, photographic, and hobby goods, toys and supplies	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5041	Sporting and recreational goods and supplies	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5042	Toys and hobby goods and supplies	1 325 000	215 698	17 302	51.1	6	15.7	23.7
5043	Photographic equipment and supplies	155 571	155 571	21 714	42.6	1	32.8	16.9
505	Metals and minerals, except petroleum	3 663 278	507 223	22 138	50.7	7	8.6	2.3
5051	Metals service centers and offices	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5052	Coal and other minerals and ores	(D)	(D)	(D)	(D)	(D)	(D)	(D)
506	Electrical goods	1 659 395	180 660	17 286	37.3	9	25.7	13.6
5063	Electrical apparatus and equipment	1 711 176	194 365	18 238	50.0	9	18.7	13.3
5064	Electrical appliances, television and radio sets	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5065	Electronic parts and equipment	(D)	(D)	(D)	(D)	(D)	(D)	(D)
507	Hardware, and plumbing and heating equipment and supplies	1 638 720	162 142	19 505	47.7	10	25.2	17.9
5072	Hardware	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5074	Plumbing and heating equipment and supplies (hydronics)	2 640 208	165 877	20 691	50.5	16	24.7	16.1
5075	Warm air heating and air conditioning equipment and supplies	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5078	Refrigeration equipment and supplies	733 700	118 339	19 355	49.1	6	33.3	18.2
508	Machinery, equipment, and supplies	1 184 070	137 300	18 680	48.2	9	28.2	25.2
5081	Commercial machines and equipment	812 049	96 644	16 328	43.3	8	39.0	17.3
5082	Construction and mining machinery and equipment	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5083	Farm and garden machinery and equipment	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5084	Industrial machinery and equipment	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5085	Industrial supplies	1 666 640	227 683	19 175	43.2	7	19.5	19.5
5086	Professional equipment and supplies	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5087	Service establishment equipment and supplies	384 969	80 516	14 137	51.7	5	34.0	15.0
5088	Transportation equipment and supplies, except motor vehicles	1 793 500	130 436	11 618	54.4	14	16.4	59.9
509	Miscellaneous durable goods	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5093	Scrap and waste materials	964 533	132 734	16 138	44.3	7	27.5	7.3
5094	Jewelry, watches, diamonds and other precious stones	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5099	Durable goods, n.e.c.	3 000 600	375 075	15 694	43.1	8	9.7	4.3
51	<b>Nondurable goods</b>	3 908 213	293 034	18 097	44.4	13	13.9	6.5
511	Paper and paper products	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5111	Printing and writing paper	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5112	Stationery supplies	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5113	Industrial and personal service paper	(D)	(D)	(D)	(D)	(D)	(D)	(D)
512	Drugs, drug proprietaries and druggists' sundries	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5122	Drugs, drug proprietaries, and druggists' sundries	(D)	(D)	(D)	(D)	(D)	(D)	(D)
513	Apparel, piece goods, and notions	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5133	Piece goods (woven fabrics)	248 600	177 571	12 429	42.2	1	16.6	11.5
5134	Notions and other dry goods	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5136	Men's and boys' clothing and furnishings	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5137	Women's, children's and infants' clothing and accessories	3 234 000	179 667	15 250	30.4	18	27.9	30.3
5139	Footwear	(D)	(D)	(D)	(D)	(D)	(D)	(D)
514	Groceries and related products	4 555 259	303 865	19 728	41.4	15	15.7	4.6
5141	Groceries, general line	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5142	Frozen foods	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5143	Dairy products	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5144	Poultry and poultry products	3 162 889	490 793	22 586	47.3	6	9.7	3.3
5145	Confectionery	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5146	Fish and seafoods	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5147	Meats and meat products	7 768 200	379 554	21 879	50.4	20	11.4	1.4
5148	Fresh fruits and vegetables	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5149	Groceries and related products, n.e.c.	2 909 517	240 387	19 744	26.3	12	31.2	8.5
515	Farm-product raw materials	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5152	Cotton	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5153	Grain	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5154	Livestock	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5159	Farm-product raw materials, n.e.c.	(D)	(D)	(D)	(D)	(D)	(D)	(D)
516	Chemicals and allied products	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5161	Chemicals and allied products	(D)	(D)	(D)	(D)	(D)	(D)	(D)
517	Petroleum and petroleum products	9 091 267	991 775	18 909	36.8	9	5.2	1.9
5171	Petroleum bulk stations and terminals	8 084 550	788 737	17 644	38.6	10	5.8	2.6
5172	Petroleum and petroleum products, except bulk stations and terminals	11 104 700	1 586 386	22 614	33.1	7	4.3	.8
518	Beer, wine and distilled alcoholic beverages	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5181	Beer and ale	7 121 500	275 417	21 417	49.4	26	15.7	4.3
5182	Wines and distilled alcoholic beverages	(D)	(D)	(D)	(D)	(D)	(D)	(D)
519	Miscellaneous nondurable goods	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5191	Farm supplies	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5194	Tobacco and tobacco products	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5198	Paints, varnishes, and supplies	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5199	Nondurable goods, n.e.c.	(D)	(D)	(D)	(D)	(D)	(D)	(D)

See footnotes at end of table.

**Table 3. Selected Ratios for the State: 1982—Con.**

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A]

SIC code	Type of operation and kind of business	Sales		Annual payroll		Employees per establishment <sup>1</sup> (number)	Operating expenses as percent of sales	End-of-1982 inventories as percent of sales
		Per establishment (dollars)	Per employee <sup>1</sup> (dollars)	Per employee <sup>1</sup> (dollars)	As percent of operating expenses			
	<b>Manufacturers' sales branches and sales offices</b> -----	<b>11 187 915</b>	<b>838 105</b>	<b>19 269</b>	<b>37.7</b>	<b>13</b>	<b>6.1</b>	<b>5.7</b>
<b>50</b>	<b>Durable goods</b> -----	<b>5 132 569</b>	<b>390 106</b>	<b>20 562</b>	<b>36.2</b>	<b>13</b>	<b>14.6</b>	<b>13.1</b>
501	Motor vehicles and automotive parts and supplies-----	(D)	(D)	(D)	(D)	(D)	(D)	(D)
502	Furniture and home furnishings-----	-	-	-	-	-	-	-
503	Lumber and other construction materials-----	2 598 000	176 136	19 203	60.6	15	18.0	14.8
504	Sporting, recreational, photographic, and hobby goods, toys and supplies-----	(D)	(D)	(D)	(D)	(D)	(D)	(D)
505	Metals and minerals, except petroleum-----	-	-	-	-	-	-	-
506	Electrical goods-----	2 713 800	366 730	21 973	45.9	7	13.0	10.7
507	Hardware, and plumbing and heating equipment and supplies-----	(D)	(D)	(D)	(D)	(D)	(D)	(D)
508	Machinery, equipment, and supplies-----	6 162 194	516 292	22 092	37.6	12	11.4	9.2
509	Miscellaneous durable goods-----	(D)	(D)	(D)	(D)	(D)	(D)	(D)
<b>51</b>	<b>Nondurable goods</b> -----	<b>16 802 873</b>	<b>1 242 148</b>	<b>18 102</b>	<b>39.4</b>	<b>14</b>	<b>3.7</b>	<b>3.6</b>
511	Paper and paper products-----	(D)	(D)	(D)	(D)	(D)	(D)	(D)
512	Drugs, drug proprietaries and druggists' sundries-----	(D)	(D)	(D)	(D)	(D)	(D)	(D)
513	Apparel, piece goods, and notions-----	(D)	(D)	(D)	(D)	(D)	(D)	(D)
514	Groceries and related products-----	4 357 154	184 505	19 306	44.5	24	23.5	1.6
515	Farm-product raw materials-----	-	-	-	-	-	-	-
516	Chemicals and allied products-----	(D)	(D)	(D)	(D)	(D)	(D)	(D)
517	Petroleum and petroleum products-----	21 694 727	5 486 023	22 529	21.7	4	1.9	3.4
518	Beer, wine and distilled alcoholic beverages-----	(D)	(D)	(D)	(D)	(D)	(D)	(D)
519	Miscellaneous nondurable goods-----	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	<b>Agents, brokers, and commission merchants</b> -----	<b>2 047 148</b>	<b>249 540</b>	<b>11 415</b>	<b>51.0</b>	<b>8</b>	<b>9.0</b>	<b>.4</b>
<b>50</b>	<b>Durable goods</b> -----	<b>1 318 714</b>	<b>376 776</b>	<b>15 429</b>	<b>53.4</b>	<b>4</b>	<b>7.7</b>	<b>.4</b>
501	Motor vehicles and automotive parts and supplies-----	(D)	(D)	(D)	(D)	(D)	(D)	(D)
502	Furniture and home furnishings-----	(D)	(D)	(D)	(D)	(D)	(D)	(D)
503	Lumber and other construction materials-----	522 000	189 818	10 727	40.1	3	14.1	-
504	Sporting, recreational, photographic, and hobby goods, toys and supplies-----	(D)	(D)	(D)	(D)	(D)	(D)	(D)
505	Metals and minerals, except petroleum-----	-	-	-	-	-	-	-
506	Electrical goods-----	2 513 600	679 351	19 351	47.6	4	6.0	-
507	Hardware, and plumbing and heating equipment and supplies-----	(D)	(D)	(D)	(D)	(D)	(D)	(D)
508	Machinery, equipment, and supplies-----	316 600	65 958	6 208	49.3	5	19.1	-
509	Miscellaneous durable goods-----	733 500	225 692	19 308	70.5	3	12.1	5.6
<b>51</b>	<b>Nondurable goods</b> -----	<b>2 831 615</b>	<b>213 397</b>	<b>10 275</b>	<b>50.0</b>	<b>13</b>	<b>9.6</b>	<b>.4</b>
511	Paper and paper products-----	(D)	(D)	(D)	(D)	(D)	(D)	(D)
512	Drugs, drug proprietaries and druggists' sundries-----	(D)	(D)	(D)	(D)	(D)	(D)	(D)
513	Apparel, piece goods, and notions-----	(D)	(D)	(D)	(D)	(D)	(D)	(D)
514	Groceries and related products-----	4 130 556	275 370	9 052	47.7	15	6.9	-
515	Farm-product raw materials-----	(D)	(D)	(D)	(D)	(D)	(D)	(D)
516	Chemicals and allied products-----	(D)	(D)	(D)	(D)	(D)	(D)	(D)
517	Petroleum and petroleum products-----	3 667 200	133 839	11 650	49.0	27	17.8	-
518	Beer, wine and distilled alcoholic beverages-----	-	-	-	-	-	-	-
519	Miscellaneous nondurable goods-----	524 167	629 000	27 400	52.3	1	8.3	-

<sup>1</sup>Based on number of employees for pay period including March 12.

**Table 4. Summary Statistics for Standard Metropolitan Statistical Areas: 1982**

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A. For definitions of SMSA's, see appendix D]

SIC code	Geographic area and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers			Other operating types		
						Estab-lish-ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Estab-lish-ments (number)	Sales (\$1,000)
<b>LAS VEGAS SMSA</b>											
	Wholesale trade .....	614	2 101 584	124 275	6 993	533	1 313 026	105 215	5 921	81	788 558
50	Durable goods .....	406	646 594	68 252	3 830	367	551 410	61 395	3 499	39	95 184
501	Motor vehicles and automotive parts and supplies .....	52	66 720	10 206	608	50	(D)	(D)	(D)	2	(D)
5012	Automobiles and other motor vehicles .....	5	(D)	(D)	(D)	5	(D)	(D)	(D)	-	-
5013	Automotive parts and supplies .....	42	45 693	7 547	461	40	(D)	(D)	(D)	2	(D)
5014	Tires and tubes .....	5	(D)	(D)	(D)	5	(D)	(D)	(D)	-	-
502	Furniture and home furnishings .....	23	(D)	(D)	(D)	22	(D)	(D)	(D)	1	(D)
5021	Furniture .....	7	(D)	(D)	(D)	6	(D)	(D)	(D)	1	(D)
5023	Home furnishings .....	16	(D)	(D)	(D)	16	(D)	(D)	(D)	-	(D)
503	Lumber and other construction materials .....	37	63 623	7 643	440	33	52 790	6 586	384	4	10 833
5031	Lumber, plywood and millwork .....	13	33 428	4 069	232	13	33 428	4 069	232	-	-
5039	Construction materials, n.e.c. ....	24	30 195	3 574	208	20	19 362	2 517	152	4	10 833
504	Sporting, recreational, photographic, and hobby goods, toys and supplies .....	10	30 819	2 155	151	10	30 819	2 155	151	-	-
5041	Sporting and recreational goods and supplies .....	5	(D)	(D)	(D)	5	(D)	(D)	(D)	-	-
5042	Toys and hobby goods and supplies .....	5	(D)	(D)	(D)	5	(D)	(D)	(D)	-	-
5043	Photographic equipment and supplies .....	-	-	-	-	-	-	-	-	-	-
505	Metals and minerals, except petroleum .....	13	63 863	2 461	105	13	63 863	2 461	105	-	-
5051	Metals service centers and offices .....	11	(D)	(D)	(D)	11	(D)	(D)	(D)	-	-
5052	Coal and other minerals and ores .....	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
506	Electrical goods .....	60	125 505	9 821	529	48	(D)	(D)	(D)	12	(D)
5063	Electrical apparatus and equipment .....	38	68 574	6 054	308	30	(D)	(D)	(D)	8	(D)
5064	Electrical appliances, television and radio sets .....	4	(D)	(D)	(D)	3	2 139	239	24	1	(D)
5065	Electronic parts and equipment .....	18	(D)	(D)	(D)	15	(D)	(D)	(D)	3	(D)
507	Hardware, and plumbing and heating equipment and supplies .....	48	74 963	8 080	412	47	(D)	(D)	(D)	1	(D)
5072	Hardware .....	10	12 662	1 625	90	10	12 682	1 625	90	-	-
5074	Plumbing and heating equipment and supplies (hydronics) .....	15	29 011	3 087	150	15	29 011	3 087	150	-	-
5075	Warm air heating and air conditioning equipment and supplies .....	18	(D)	(D)	(D)	17	(D)	(D)	(D)	1	(D)
5078	Refrigeration equipment and supplies .....	5	(D)	(D)	(D)	5	(D)	(D)	(D)	-	-
508	Machinery, equipment, and supplies .....	126	153 403	21 315	1 124	113	(D)	(D)	(D)	13	(D)
5081	Commercial machines and equipment .....	47	53 691	6 998	412	41	35 486	4 754	318	6	18 205
5082	Construction and mining machinery and equipment .....	13	32 397	4 411	182	13	32 397	4 411	182	-	-
5083	Farm and garden machinery and equipment .....	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
5084	Industrial machinery and equipment .....	16	18 925	3 215	124	13	(D)	(D)	(D)	3	(D)
5085	Industrial supplies .....	12	(D)	(D)	(D)	10	10 464	1 846	92	2	(D)
5086	Professional equipment and supplies .....	19	(D)	(D)	(D)	17	(D)	(D)	(D)	2	(D)
5087	Service establishment equipment and supplies .....	16	(D)	(D)	(D)	16	(D)	(D)	(D)	-	-
5088	Transportation equipment and supplies, except motor vehicles .....	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
509	Miscellaneous durable goods .....	37	(D)	(D)	(D)	31	(D)	(D)	(D)	6	21 183
5093	Scrap and waste materials .....	9	(D)	(D)	(D)	9	(D)	(D)	(D)	-	-
5094	Jewelry, watches, diamonds and other precious stones .....	13	(D)	(D)	(D)	11	11 719	869	49	2	(D)
5099	Durable goods, n.e.c. ....	15	(D)	(D)	(D)	11	(D)	(D)	(D)	4	(D)
51	Nondurable goods .....	208	1 454 990	56 023	3 163	166	761 616	43 820	2 422	42	693 374
511	Paper and paper products .....	16	24 349	2 568	157	14	(D)	(D)	(D)	2	(D)
5111	Printing and writing paper .....	4	(D)	(D)	(D)	3	(D)	(D)	(D)	1	(D)
5112	Stationery supplies .....	9	(D)	(D)	(D)	8	8 651	1 483	99	1	(D)
5113	Industrial and personal service paper .....	3	(D)	(D)	(D)	3	(D)	(D)	(D)	-	-
512	Drugs, drug proprietaries and druggists' sundries .....	6	35 698	1 377	89	5	(D)	(D)	(D)	1	(D)
5122	Drugs, drug proprietaries, and druggists' sundries .....	6	35 698	1 377	89	5	(D)	(D)	(D)	1	(D)
513	Apparel, piece goods, and notions .....	11	(D)	(D)	(D)	9	(D)	(D)	(D)	2	(D)
5133	Piece goods (woven fabrics) .....	4	(D)	(D)	(D)	4	(D)	(D)	(D)	-	-
5134	Notions and other dry goods .....	-	-	-	-	-	-	-	-	-	-
5136	Men's and boys' clothing and furnishings .....	3	(D)	(D)	(D)	1	(D)	(D)	(D)	2	(D)
5137	Women's, children's and infants' clothing and accessories .....	3	(D)	(D)	(D)	3	(D)	(D)	(D)	-	-
5139	Footwear .....	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
514	Groceries and related products .....	69	362 464	24 323	1 205	55	281 677	18 618	889	14	80 787
5141	Groceries, general line .....	7	66 267	4 431	192	6	(D)	(D)	(D)	1	(D)
5142	Frozen foods .....	6	33 833	1 430	101	5	(D)	(D)	(D)	1	(D)
5143	Dairy products .....	8	30 477	1 207	61	7	(D)	(D)	(D)	1	(D)
5144	Poultry and poultry products .....	5	14 200	551	27	5	14 200	551	27	-	-
5145	Confectionery .....	2	(D)	(D)	(D)	1	(D)	(D)	(D)	1	(D)
5146	Fish and seafoods .....	3	(D)	(D)	(D)	3	(D)	(D)	(D)	-	-
5147	Meats and meat products .....	7	64 759	3 579	129	7	64 759	3 579	129	-	-
5148	Fresh fruits and vegetables .....	7	18 310	2 098	109	7	18 310	2 098	109	-	-
5149	Groceries and related products, n.e.c. ....	24	123 142	9 701	523	14	(D)	(D)	(D)	10	(D)
515	Farm-product raw materials .....	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
5152	Cotton .....	-	-	-	-	-	-	-	-	-	-
5153	Grain .....	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
5154	Livestock .....	-	-	-	-	-	-	-	-	-	-
5159	Farm-product raw materials, n.e.c. ....	-	(D)	(D)	(D)	-	(D)	(D)	(D)	-	-
516	Chemicals and allied products .....	15	11 105	1 495	105	12	(D)	(D)	(D)	3	(D)
5161	Chemicals and allied products .....	15	11 105	1 495	105	12	(D)	(D)	(D)	3	(D)

**Table 4. Summary Statistics for Standard Metropolitan Statistical Areas: 1982—Con.**

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A. For definitions of SMSA's, see appendix D]

SIC code	Geographic area and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers			Other operating types	
						Estab-lish-ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Estab-lish-ments (number)
<b>LAS VEGAS SMSA—Con.</b>										
51	<b>Nondurable goods—Con.</b>									
517	Petroleum and petroleum products.....	19	458 542	4 568	273	8	(D)	(D)	(D)	11 (D)
5171	Petroleum bulk stations and terminals.....	12	355 056	3 262	221	3	(D)	(D)	(D)	9 (D)
5172	Petroleum and petroleum products, except bulk stations and terminals.....	7	103 486	1 306	52	5	(D)	(D)	(D)	2 (D)
518	Beer, wine and distilled alcoholic beverages.....	8	126 551	8 438	372	7	(D)	(D)	(D)	1 (D)
5181	Beer and ale.....	3	(D)	(D)	(D)	3	(D)	(D)	(D)	-
5182	Wines and distilled alcoholic beverages.....	5	(D)	(D)	(D)	4	(D)	(D)	(D)	1 (D)
519	Miscellaneous nondurable goods.....	63	(D)	(D)	(D)	55	(D)	(D)	(D)	8 (D)
5191	Farm supplies.....	5	6 601	809	47	5	6 601	809	47	-
5194	Tobacco and tobacco products.....	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-
5198	Paints, varnishes, and supplies.....	5	(D)	(D)	(D)	5	(D)	(D)	(D)	-
5199	Nondurable goods, n.e.c.....	51	(D)	(D)	(D)	43	(D)	(D)	(D)	8 (D)
<b>RENO SMSA</b>										
	Wholesale trade.....	431	1 489 807	108 068	5 531	374	1 070 988	96 886	4 970	57 418 819
50	<b>Durable goods.....</b>	304	778 791	71 981	3 575	268	582 855	64 079	3 179	36 195 936
501	Motor vehicles and automotive parts and supplies...	45	165 878	20 952	955	43	(D)	(D)	(D)	2 (D)
502	Furniture and home furnishings.....	11	32 825	5 006	191	10	(D)	(D)	(D)	1 (D)
503	Lumber and other construction materials.....	35	45 889	4 414	249	32	(D)	(D)	(D)	3 (D)
504	Sporting, recreational, photographic, and hobby goods, toys and supplies.....	16	62 230	4 073	187	15	(D)	(D)	(D)	1 (D)
505	Metals and minerals, except petroleum.....	3	(D)	(D)	(D)	3	(D)	(D)	(D)	-
506	Electrical goods.....	29	45 201	4 319	270	26	(D)	(D)	(D)	3 (D)
507	Hardware, and plumbing and heating equipment and supplies.....	24	56 377	6 705	339	22	(D)	(D)	(D)	2 (D)
508	Machinery, equipment, and supplies.....	127	303 298	22 747	1 185	105	136 982	17 334	933	22 166 316
509	Miscellaneous durable goods.....	14	(D)	(D)	(D)	12	(D)	(D)	(D)	2 (D)
51	<b>Nondurable goods.....</b>	127	711 016	36 087	1 956	106	488 133	32 807	1 791	21 222 883
511	Paper and paper products.....	16	23 533	2 732	142	15	(D)	(D)	(D)	1 (D)
512	Drugs, drug proprietaries and druggists' sundries...	5	(D)	(D)	(D)	4	(D)	(D)	(D)	1 (D)
513	Apparel, piece goods, and notions.....	4	(D)	(D)	(D)	2	(D)	(D)	(D)	2 (D)
514	Groceries and related products.....	43	212 151	13 644	698	39	(D)	(D)	(D)	4 (D)
515	Farm-product raw materials.....	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-
516	Chemicals and allied products.....	8	9 968	1 813	109	7	(D)	(D)	(D)	1 (D)
517	Petroleum and petroleum products.....	15	208 391	2 111	103	7	38 582	1 509	76	8 169 809
518	Beer, wine and distilled alcoholic beverages.....	11	(D)	(D)	(D)	11	(D)	(D)	(D)	-
519	Miscellaneous nondurable goods.....	24	(D)	(D)	(D)	20	97 266	5 796	387	4 (D)

**Table 5. Summary Statistics for the Area Outside Standard Metropolitan Statistical Areas: 1982**

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A. For definitions of SMSA's see appendix D]

SIC code	Kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers			Other operating types	
						Estab-lish-ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Estab-lish-ments (number)
	Wholesale trade.....	188	290 614	19 235	1 226	166	201 526	17 155	1 001	22 89 088
50	<b>Durable goods.....</b>	86	67 516	8 408	508	82	59 951	7 858	466	4 7 565
501	Motor vehicles and automotive parts and supplies...	22	14 332	2 083	123	22	14 332	2 083	123	-
502	Furniture and home furnishings.....	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-
503	Lumber and other construction materials.....	12	11 061	1 197	85	11	(D)	(D)	(D)	1 (D)
504	Sporting, recreational, photographic, and hobby goods, toys and supplies.....	4	2 415	310	25	3	(D)	(D)	(D)	1 (D)
505	Metals and minerals, except petroleum.....	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-

**Table 5. Summary Statistics for the Area Outside Standard Metropolitan Statistical Areas: 1982—Con.**

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A. For definitions of SMSA's see appendix D]

SIC code	Kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers			Other operating types		
						Estab-lish-ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Estab-lish-ments (number)	Sales (\$1,000)
50	<b>Durable goods—Con.</b>										
506	Electrical goods .....	7	2 410	250	19	7	2 410	250	19	-	-
507	Hardware, and plumbing and heating equipment and supplies .....	6	2 394	274	24	6	2 394	274	24	-	-
508	Machinery, equipment, and supplies .....	25	22 455	3 247	172	24	(D)	(D)	(D)	1	(D)
509	Miscellaneous durable goods .....	6	10 956	759	44	5	(D)	(D)	(D)	1	(D)
51	<b>Nondurable goods .....</b>	<b>102</b>	<b>223 098</b>	<b>10 827</b>	<b>718</b>	<b>84</b>	<b>141 575</b>	<b>9 297</b>	<b>535</b>	<b>18</b>	<b>81 523</b>
511	Paper and paper products .....	4	(D)	(D)	(D)	3	(D)	(D)	(D)	1	(D)
512	Drugs, drug proprietaries and druggists' sundries .....	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
513	Apparel, piece goods, and notions .....	3	(D)	(D)	(D)	3	(D)	(D)	(D)	-	-
514	Groceries and related products .....	22	29 392	2 305	218	18	(D)	(D)	(D)	4	(D)
515	Farm-product raw materials .....	3	(D)	(D)	(D)	2	(D)	(D)	(D)	1	(D)
516	Chemicals and allied products .....	6	11 498	1 565	49	5	(D)	(D)	(D)	1	(D)
517	Petroleum and petroleum products .....	23	101 425	2 077	123	15	(D)	(D)	(D)	8	(D)
518	Beer, wine and distilled alcoholic beverages .....	10	(D)	(D)	(D)	10	(D)	(D)	(D)	-	-
519	Miscellaneous nondurable goods .....	29	41 011	2 247	151	26	(D)	(D)	(D)	3	(D)

**Table 6. Summary Statistics for Counties With 200 Establishments or More: 1982**

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A. For information on geographic areas followed by Δ, see appendix F]

SIC code	Geographic area and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers			Other operating types		
						Estab-lish-ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Estab-lish-ments (number)	Sales (\$1,000)
	<b>CLARK COUNTY</b> (Coextensive with Las Vegas, Nev., SMSA; see table 4.)										
	<b>WASHOE COUNTY</b> (Coextensive with Reno, Nev., SMSA; see table 4.)										

**Table 7. Summary Statistics for Places With 200 Establishments or More: 1982**

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A. For information on geographic areas followed by Δ, see appendix F]

SIC code	Geographic area and kind of business	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers			Other operating types		
						Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Estab- lish- ments (number)	Sales (\$1,000)
<b>LAS VEGAS</b>											
	Wholesale trade -----	311	852 408	59 402	3 340	276	(D)	(D)	(D)	35	(D)
50	Durable goods -----	206	255 874	31 951	1 826	188	(D)	(D)	(D)	18	(D)
501	Motor vehicles and automotive parts and supplies...	23	32 207	4 924	287	21	(D)	(D)	(D)	2	(D)
502	Furniture and home furnishings -----	16	15 729	1 761	128	16	(D)	(D)	(D)	-	(D)
503	Lumber and other construction materials -----	14	16 958	2 364	168	13	(D)	(D)	(D)	1	(D)
504	Sporting, recreational, photographic, and hobby goods, toys and supplies -----	4	2 085	238	14	4	2 085	238	14	-	-
505	Metals and minerals, except petroleum -----	4	5 318	672	32	4	5 318	672	32	-	-
506	Electrical goods -----	31	59 555	5 853	306	28	(D)	(D)	(D)	3	(D)
507	Hardware, and plumbing and heating equipment and supplies -----	31	38 562	4 398	231	30	(D)	(D)	(D)	1	(D)
508	Machinery, equipment, and supplies -----	65	50 562	9 233	512	58	43 903	8 016	447	7	6 659
509	Miscellaneous durable goods -----	18	34 898	2 508	148	14	(D)	(D)	(D)	4	(D)
51	Nondurable goods -----	105	596 534	27 451	1 514	88	(D)	(D)	(D)	17	(D)
511	Paper and paper products -----	9	13 158	1 967	128	9	13 158	1 967	128	-	-
512	Drugs, drug proprietaries and druggists' sundries	4	(D)	(D)	(D)	4	(D)	(D)	(D)	-	-
513	Apparel, piece goods, and notions -----	10	9 771	1 009	76	9	(D)	(D)	(D)	1	(D)
514	Groceries and related products -----	31	194 750	12 020	585	22	(D)	(D)	(D)	9	(D)
515	Farm-product raw materials -----	-	(D)	(D)	(D)	-	(D)	(D)	(D)	-	-
516	Chemicals and allied products -----	9	(D)	(D)	(D)	7	(D)	(D)	(D)	2	(D)
517	Petroleum and petroleum products -----	10	230 139	2 411	122	7	129 783	1 830	96	3	100 356
518	Beer, wine and distilled alcoholic beverages	4	66 914	4 592	221	4	66 914	4 592	221	-	-
519	Miscellaneous nondurable goods -----	28	43 383	3 525	243	26	(D)	(D)	(D)	2	(D)
<b>RENO</b>											
	Wholesale trade -----	215	686 746	50 619	2 736	183	479 715	43 845	2 422	32	207 031
50	Durable goods -----	156	354 260	30 541	1 669	134	(D)	(D)	(D)	22	(D)
501	Motor vehicles and automotive parts and supplies...	21	(D)	(D)	(D)	20	23 826	5 232	312	1	(D)
502	Furniture and home furnishings -----	6	(D)	(D)	(D)	5	(D)	(D)	(D)	1	(D)
503	Lumber and other construction materials -----	18	(D)	(D)	(D)	16	19 411	2 059	112	2	(D)
504	Sporting, recreational, photographic, and hobby goods, toys and supplies -----	4	762	88	1	4	762	88	1	-	-
505	Metals and minerals, except petroleum -----	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
506	Electrical goods -----	17	(D)	(D)	(D)	14	(D)	(D)	(D)	3	(D)
507	Hardware, and plumbing and heating equipment and supplies -----	11	(D)	(D)	(D)	11	(D)	(D)	(D)	-	(D)
508	Machinery, equipment, and supplies -----	70	193 658	13 139	671	57	81 575	10 128	562	13	112 083
509	Miscellaneous durable goods -----	7	(D)	(D)	(D)	5	(D)	(D)	(D)	2	(D)
51	Nondurable goods -----	59	332 486	20 078	1 067	49	(D)	(D)	(D)	10	(D)
511	Paper and paper products -----	8	5 510	1 179	58	7	(D)	(D)	(D)	1	(D)
512	Drugs, drug proprietaries and druggists' sundries	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	(D)
513	Apparel, piece goods, and notions -----	2	(D)	(D)	(D)	1	(D)	(D)	(D)	1	(D)
514	Groceries and related products -----	20	93 939	7 059	332	18	(D)	(D)	(D)	2	(D)
515	Farm-product raw materials -----	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
516	Chemicals and allied products -----	2	(D)	(D)	(D)	1	(D)	(D)	(D)	1	(D)
517	Petroleum and petroleum products -----	7	75 204	943	49	4	(D)	(D)	(D)	3	(D)
518	Beer, wine and distilled alcoholic beverages	5	50 374	4 161	192	5	50 374	4 161	192	-	-
519	Miscellaneous nondurable goods -----	12	84 557	4 806	300	10	(D)	(D)	(D)	2	(D)

**Table 8. Summary Statistics for Counties and for Places With 2,500 Inhabitants or More: 1982**

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A. For information on geographic areas followed by Δ, see appendix F]

Geographic area	Estab-lish-ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers			Other operating types		
					Estab-lish-ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Estab-lish-ments (number)	Sales (\$1,000)
<b>Nevada</b> .....	<b>1 233</b>	<b>3 882 005</b>	<b>251 578</b>	<b>13 750</b>	<b>1 073</b>	<b>2 585 540</b>	<b>219 256</b>	<b>11 892</b>	<b>160</b>	<b>1 296 465</b>
Carson City (IC) .....	45	92 249	6 136	292	40	(D)	(D)	(D)	5	(D)
Churchill County .....	19	25 891	1 594	128	17	(D)	(D)	(D)	2	(D)
Fallon .....	12	(D)	(D)	(D)	10	(D)	(D)	(D)	2	(D)
Balance of county .....	7	(D)	(D)	(D)	7	(D)	(D)	(D)	-	-
Clark County .....	614	2 101 584	124 275	6 993	533	1 313 026	105 215	5 921	81	788 558
Boulder City .....	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
Henderson .....	14	(D)	(D)	(D)	10	10 143	1 569	101	4	(D)
Las Vegas .....	311	852 408	59 402	3 340	276	(D)	(D)	(D)	35	(D)
North Las Vegas .....	22	145 274	5 622	282	19	(D)	(D)	(D)	3	(D)
Balance of county .....	265	(D)	(D)	(D)	226	(D)	(D)	(D)	39	210 275
Douglas County .....	18	12 241	1 217	78	16	(D)	(D)	(D)	2	(D)
Elko County .....	26	57 804	3 796	225	22	45 116	3 284	201	4	12 688
Elko .....	21	50 126	3 296	191	18	(D)	(D)	(D)	3	(D)
Balance of county .....	5	7 678	500	34	4	(D)	(D)	(D)	1	(D)
Esmeralda County .....	-	-	-	-	-	-	-	-	-	-
Eureka County .....	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
Humboldt County .....	24	35 222	2 536	220	20	22 562	2 056	119	4	12 660
Winnemucca .....	17	23 512	1 750	100	15	(D)	(D)	(D)	2	(D)
Balance of county .....	7	11 710	786	120	5	(D)	(D)	(D)	2	(D)
Lander County .....	4	(D)	(D)	(D)	4	(D)	(D)	(D)	-	-
Lincoln County .....	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
Lyon County .....	24	32 769	1 513	126	22	(D)	(D)	(D)	2	(D)
Mineral County .....	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
Nye County .....	5	3 792	241	28	4	(D)	(D)	(D)	1	(D)
Pershing County .....	5	7 762	551	35	5	7 762	551	35	-	-
Storey County .....	-	-	-	-	-	-	-	-	-	-
Washoe County .....	431	1 489 807	108 068	5 531	374	1 070 988	96 886	4 970	57	418 819
Reno .....	215	686 746	50 619	2 736	183	479 715	43 845	2 422	32	207 031
Sparks .....	173	676 456	44 810	2 259	153	(D)	(D)	(D)	20	(D)
Balance of county .....	43	126 605	12 639	536	38	(D)	(D)	(D)	5	(D)
White Pine County .....	15	14 013	928	61	13	(D)	(D)	(D)	2	(D)
Ely .....	11	7 315	587	40	10	(D)	(D)	(D)	1	(D)
Balance of county .....	4	6 698	341	21	3	(D)	(D)	(D)	1	(D)

**Table 9. Counties Ranked by Volume of Sales: 1982**

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A. For information on geographic areas followed by Δ, see appendix F]

Geographic area	Rank <sup>1</sup>	Sales (\$1,000)	Cumulative		Geographic area	Rank <sup>1</sup>	Sales (\$1,000)	Cumulative	
			Sales (\$1,000)	Percent of State total				Sales (\$1,000)	Percent of State total
<b>Nevada</b> .....	<b>(X)</b>	<b>3 882 005</b>	<b>3 882 005</b>	<b>100.0</b>	<b>Nevada—Con.</b>				
Clark .....	1	2 101 584	2 101 584	54.1	Pershing .....	10	7 762	3 869 342	99.7
Washoe .....	2	1 489 807	3 591 391	92.5	Nye .....	11	3 792	3 873 134	99.8
Carson City (IC) .....	3	92 249	3 683 640	94.9	Esmeralda .....	12	-	3 873 134	99.8
Elko .....	4	57 804	3 741 444	96.4	Storey .....	13	-	3 873 134	99.8
Humboldt .....	5	35 222	3 776 666	97.3	Eureka .....	(X)	(D)	(X)	(X)
Lyon .....	6	32 769	3 809 435	98.1	Lander .....	(X)	(D)	(X)	(X)
Churchill .....	7	25 891	3 835 326	98.8	Lincoln .....	(X)	(D)	(X)	(X)
White Pine .....	8	14 013	3 849 339	99.2	Mineral .....	(X)	(D)	(X)	(X)
Douglas .....	9	12 241	3 861 580	99.5					

<sup>1</sup>Counties with suppressed sales (if applicable) are listed at end of table rather than by rank to avoid disclosing data for individual companies.

**Table 10. Places With 2,500 Inhabitants or More Ranked by Volume of Sales: 1982**

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A. For information on geographic areas followed by Δ, see appendix F]

Geographic area	Rank <sup>1</sup>	Sales (\$1,000)	Cumulative		Geographic area	Rank <sup>1</sup>	Sales (\$1,000)	Cumulative	
			Sales (\$1,000)	Percent of State total				Sales (\$1,000)	Percent of State total
<b>Nevada</b> .....	(X)	3 882 005	3 882 005	100.0	<b>Nevada—Con.</b>				
Las Vegas .....	1	852 408	852 408	22.0	Winnemucca .....	7	23 512	2 526 771	65.1
Reno .....	2	686 746	1 539 154	39.6	Ely .....	8	7 315	2 534 086	65.3
Sparks .....	3	676 456	2 215 610	57.1	Boulder City .....	(X)	(D)	(X)	(X)
North Las Vegas .....	4	145 274	2 360 884	60.8	Fallon .....	(X)	(D)	(X)	(X)
Carson City (IC) .....	5	92 249	2 453 133	63.2	Henderson .....	(X)	(D)	(X)	(X)
Elko .....	6	50 126	2 503 259	64.5					

<sup>1</sup>Places with suppressed sales (if applicable) are listed at end of table rather than by rank to avoid disclosing data for individual companies.

# APPENDIX A.

## General Explanation

### CENSUS COVERAGE AND METHODOLOGY

**Structure and method of enumeration**—All wholesale firms that had at least one quarter of payroll in 1982 were included in the census of wholesale trade and were mailed either a regular census form or a short classification form. The coverage and the method of obtaining census information from each follow:

1. Large companies, i.e., all multiunit firms and all single-unit firms above the payroll size cutoff established to separate large from small employers, and a 10-percent sample of the small employers were mailed the appropriate 1982 Census of Distributive Trades establishment report forms. Although the payroll cutoff varied by kind of business, small employers generally included firms with one to three employees and represented about 10 percent of total wholesale sales. For the large companies, a report of company organization is conducted periodically to identify firms which operated establishments at more than one location and to obtain information on payroll and mid-March employment at each location. The 1981 Report of Company Organization was used as a coverage check in the census. In the census mailing package containing the appropriate 1982 questionnaires, multiestablishment firms also were sent a form to use in updating the list of establishments with those opened since 1981.
2. Small companies other than those included in the 10-percent sample described above were mailed the classification forms, which did not include questions on payroll, employment, and sales by commodity lines. Data on payroll and employment for these firms were derived or estimated from administrative records of other Federal agencies.

**Method of classifying kinds of business**—Establishments receiving the regular census forms were classified on the basis of their answers to questions on sales by commodity lines and other inquiries. Those that received classification forms were classified on the basis of their self-designation and answers to other inquiries.

### COMPARABILITY OF THE 1977 AND 1982 CENSUSES

The 1977 and 1982 censuses were conducted under similar conditions and procedures except for the following:

**Geographic areas**—The boundaries of a number of areas for which data are shown in the 1982 census are not the same as in the 1977 census because of annexations, other boundary changes, redefinitions of SMSA's, and changes in qualifying criteria since 1977.

In 1977, separate data were published for certain census-defined unincorporated places with 25,000 inhabitants or more. For 1982, data for census-defined unincorporated places are no longer shown separately but are included as part of the "remainder of county" statistics. In addition, improved methods, used in the 1982 census for determining the proper geographic areas into which businesses are tabulated within a given county, resulted in a number of businesses that were not tabulated as part of the "remainder of county" statistics in previous censuses being included within the "remainder of county" for 1982.

In 1977, special economic urban areas (see Geographic Areas Covered in introductory text) in New England qualified for separate publication if they had an urban population of at least 2,500 and a total population of at least 10,000. For 1982, the urban population requirement has been eliminated, and the area must have a population of 10,000 to qualify for separate publication.

**Standard Industrial Classification**—In both 1982 and 1977, classifications are based on the 1972 Standard Industrial Classification (SIC) Manual<sup>1</sup> and on a supplement issued in 1977 showing minor revisions and clarifications to the SIC structure. As a result of a later clarification in 1982 by the SIC committee, the sale of crude oil from bulk storage facilities has been classified in petroleum bulk stations and terminals (5171) rather than petroleum and petroleum products (5172) as it was in 1977 and all previous censuses.

**Payroll and employment**—The 1977 employment item included three pay-period statistics omitted from the 1982 inquiry: the number of paid employees for the pay period including the 12th of May, August, and November. These statistics are collected and published by the Bureau of Labor Statistics.

**Inventories**—In 1982, inventories were reported at cost or market using generally accepted accounting methods. Inventories calculated on a last-in-first-out (LIFO) basis were reported before the LIFO adjustment. In 1977, inventories were reported by valuation method and summed to a total for each establishment; in prior censuses, all inventories were reported at cost. Method of valuation data are collected in the Annual Trade Survey.

### EXPLANATION OF TERMS

**Establishments**—An establishment is a single physical location at which business is conducted. It is not necessarily identical with a company or enterprise,

<sup>1</sup>Standard Industrial Classification Manual: 1972. For sale by Superintendent of Documents, U.S. Government Printing Office, Washington, D.C. 20402. Stock No. 041-001-00066-6. 1977 Supplement. Stock No. 003-005-00176-0.

which may consist of one establishment or more. Census of wholesale trade figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other Federal agencies were used instead of a census report, no information was available on the number of locations operated. Estimates of this number were derived from a sample and will be provided in the Miscellaneous Subjects report (WC82-I-4). Each census report was tabulated according to the physical location at which the business was conducted. The count of establishments in this publication represents the number in business at the end of the year.

A comparison of the number of establishments in business at the end of the year versus the number active any time during the year for the United States as a whole is presented by kind-of-business group in appendix G of the United States Summary report included as part of this series.

When two activities or more were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted under the same ownership at a single location, and when conditions prescribed by the SIC manual for recognizing the existence of more than one establishment were met, separate establishment reports for each of the different activities were obtained in the census.

**Firms**—A firm is a business organization or entity consisting of one domestic establishment (location) or more under common ownership or control. For economic census purposes, the terms "firm" and "company" are synonymous.

**Sales**—Sales include merchandise sold for cash or credit at wholesale and retail by establishments primarily engaged in wholesale trade; receipts from rental or leasing of vehicles, equipment, instruments, tools, etc.; receipts for delivery, installation, maintenance, repair, alteration, storage, and other services; and gasoline, liquor, tobacco, and other excise taxes which are paid by the manufacturer and passed on to the wholesaler.

Sales are net after deductions for refunds and allowances for merchandise returned by customers. Trade-in allowances are not deducted from total sales. Total sales do not include carrying or other credit charges; sales (or other) taxes collected from customers and forwarded to taxing authorities; and non-operating income from such sources as investments, rental or sale of real estate, etc.

Sales in this report do not include wholesale sales made by manufacturers, retailers, service establishments, or other businesses whose primary activity is other than wholesale trade. They do include receipts other than from the sales of merchandise at wholesale, e.g., service receipts, retail sales, etc., by establishments primarily engaged in wholesale trade.

Although the count of establishments represents the number in business at the end of the year, the sales figures include sales of all establishments in business at any time during the year. Sales shown for agents and brokers represent the value of the goods involved in the transactions rather than the commissions received or earnings.

**Annual payroll**—Payroll includes all forms of compensation such as salaries, wages, commissions, bonuses, vacation allowance, sick-leave pay, and the value of payments in kind (e.g., free meals and lodgings), paid during the year to all employees. For corporations, it includes amounts paid to officers and executives; for unincorporated businesses, it does not include profit or other compensation of proprietors or partners. Payroll is reported before deductions for social security, income tax, insurance, union dues, etc. This definition of payroll is the same as that used by the Internal Revenue Service on form 941.

**First quarter payroll**—This item consists of payroll, as defined above, paid to persons employed at any time during the quarter January to March 1982.

**Paid employees for pay period including March 12**—Paid employees consist of the full-time and part-time employees, including salaried officers and executives of corporations, who were on the payroll in the pay period including March 12. Included are employees on paid sick leave, paid holidays, and paid vacations; not included are proprietors and partners of unincorporated businesses. The definition of paid employees is the same as that used on IRS form 941.

**1982 and 1981 inventories**—Inventories consist of stocks of merchandise for sale at the end of 1982 and 1981. They are reported on an ownership basis; all merchandise owned by reporting establishments is included, even though some may be held by others for sale on consignment. Goods held by the reporting establishment, but owned by others, are not included. Data for 1982 and 1981 inventories LIFO composition will be published in the 1982 Census of Wholesale Trade Miscellaneous Subjects report (WC82-I-4).

**Operating expenses**—Operating expenses include payroll as well as overhead expenses of the establishment. They do not include the cost of goods sold or income or excise taxes. Nor do they include withdrawals by proprietors or partners of unincorporated businesses.

**Auxiliary establishments**—Each company included in the census was asked to identify and report separately those auxiliary locations whose primary functions were to manage, administer, service, or support the activities of the other establishments of the company. Data for auxiliaries which primarily service wholesale establishments are presented for selected industrial classifications in tables included in the United States Summary report. Data for auxiliaries are presented for more detailed industry breakdowns in a subsequent report issued as part of the 1982 Enterprise Statistics reports.

## KIND-OF-BUSINESS CLASSIFICATIONS

Wholesale trade, major groups 50 and 51 in the 1972 SIC manual, includes establishments primarily engaged in selling merchandise to retailers; to industrial, commercial, institutional, farm, or professional business users; or to other wholesalers; or acting as agents or brokers in buying merchandise for or selling merchandise to such persons or companies.

The principal types of establishments included are:

1. Merchant wholesalers who take title to the goods they sell, such as wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, drop shippers, retailer cooperative warehouses, terminal elevators, and cooperative buying associations.
2. Manufacturers' sales branches and sales offices (but not retail stores) maintained by manufacturing or mining enterprises apart from their plants or mines for the purpose of marketing their products.
3. Agents, brokers, and commission merchants who buy or sell products owned by others on a commission or agency basis.

Establishments primarily engaged in the wholesale distribution of used products are classified on the basis of the product sold.

Establishments primarily engaged in selling merchandise to contractors are included in wholesale trade, with the exception of lumber yards and paint, glass, and wallpaper stores. These exceptions are classified in retail trade if they sell to the general public, even if a higher proportion of their sales is made to contractors.

Establishments covered by the census were assigned a kind-of-business classification according to the industry classifications defined in the 1972 SIC Manual. When a more detailed classification was needed than that defined in the SIC Manual, more kinds of business were identified within a SIC.

Kind-of-business classifications are not interchangeable with commodity classifications, because most businesses sell several kinds of commodities. The kind-of-business code assigned generally reflects either the individual commodity or the commodity group which is the primary source of the establishment's receipts, or some mixture of commodities which characterizes the establishment's business. Thus, the classification of establishments by kind of business generally does not make it possible to determine either the number of establishments handling a particular commodity or the sales of that commodity. For example, the groceries and related products classification excludes establishments selling food if the sale of food is not the primary source of receipts; moreover, even though establishments are classified as groceries and related products, some of their receipts may be derived from the sale of nonfood products. Information on the extent to which commodities are handled by different kinds of business is available in the 1982 Census of Wholesale Trade report, Commodity Line Sales (WC82-1-3).

Descriptions of the 1982 Census of Wholesale Trade kind-of-business classifications follow:

## Durable Goods (SIC Major Group 50)

This major group includes establishments primarily engaged in the wholesale distribution of durable goods.

### Motor vehicles and automotive parts and supplies (SIC 501)

**Automobiles and other motor vehicles (SIC 5012)**—Establishments primarily engaged in the wholesale distribution of new and used passenger automobiles, trucks, and other motor vehicles. Automobile distributors primarily engaged in selling at retail to individual consumers for personal use, and also selling a limited amount of new and used passenger automobiles and trucks at wholesale to dealers, are classified in SIC 5511.

SIC 5012 is subdivided in some tables into—

1. New and used automobiles and motorcycles.
2. Trucks and tractors.

**Automotive parts and supplies (SIC 5013)**—Establishments primarily engaged in the wholesale distribution of automotive parts, supplies, accessories, tools, and equipment.

SIC 5013 is subdivided in some tables into—

1. New automotive parts, accessories, and equipment—warehouse distributors (without machine shop).
2. New automotive parts, accessories, and equipment—jobbers (without machine shop).
3. New automotive parts, accessories, and equipment—warehouse distributors (with machine shop).
4. New automotive parts, accessories and equipment—jobbers (with machine shop).
5. Used automotive parts, equipment, and supplies.
6. Petroleum products marketing equipment.

**Tires and tubes (SIC 5014)**—Establishments primarily engaged in the wholesale distribution of rubber tires and tubes for passenger and commercial vehicles.

### Furniture and home furnishings (SIC 502)

**Furniture (SIC 5021)**—Establishments primarily engaged in the wholesale distribution of furniture, including bedsprings, mattresses, and other household furniture; office furniture; and furniture for public parks, buildings, etc.

SIC 5021 is subdivided in some tables into—

1. Household and lawn furniture.
2. Office and business furniture.

**Home furnishings (SIC 5023)**—Establishments primarily engaged in the wholesale distribution of home furnishings and homewares, including antiques, china, glassware, and earthenware; lamps, curtains, and draperies; linens and towels; and carpets, linoleum, and all other types of hard and soft surface floor coverings.

Establishments primarily engaged in the wholesale distribution of electrical household goods are classified in SIC 5064.

SIC 5023 is subdivided in some tables into—

1. China, glassware, and crockery.
2. Linens, domestics, curtains, etc.
3. Floor coverings.
4. Other home furnishings.

### **Lumber and other construction materials (SIC 503)**

**Lumber, plywood and millwork (SIC 5031)**—Establishments, with or without yards, primarily engaged in the wholesale distribution of rough, dressed, and finished lumber (but not timber); plywood; door and window frames (wood or metal); and other wood and metal millwork. Establishments selling lumber, plywood, and millwork to the general public and known as "retail" in the trade are classified in SIC 5211.

SIC 5031 is subdivided in some tables into—

1. Lumber-without yard.
2. Lumber-with yard.
3. Plywood and millwork (metal or wood).

**Construction materials, n.e.c. (SIC 5039)**—Establishments primarily engaged in the wholesale distribution of such building materials as brick, building stone, cement, granite, gravel, lime, marble, plaster, building glass, roofing materials, sand, and tile. Establishments selling construction materials to the general public and known as retail in the trade are classified in SIC 5211. Establishments primarily selling ready-mix concrete are classified in manufacturing SIC 3273.

SIC 5039 is subdivided in some tables into—

1. Brick, stone, tile, sand, etc.
2. Flat glass and other construction glass.
3. Roofing, siding, and insulation materials.
4. Other construction materials.

### **Sporting, recreational, photographic, and hobby goods, toys and supplies (SIC 504)**

**Sporting and recreational goods and supplies (SIC 5041)**—Establishments primarily engaged in the wholesale distribution of all types of sporting goods and accessories, billiard and pool supplies; firearms and ammunition; and marine pleasure craft, equipment, and supplies.

**Toys and hobby goods and supplies (SIC 5042)**—Establishments primarily engaged in the wholesale distribution of games, toys, and hobby goods and supplies.

**Photographic equipment and supplies (SIC 5043)**—Establishments primarily engaged in the wholesale distribution of photographic equipment and supplies. Establishments primarily engaged in the wholesale distribution of photocopy equipment are classified in SIC 5081.

### **Metals and minerals, except petroleum (SIC 505)**

**Metals service centers and offices (SIC 5051)**—Establishments primarily engaged in marketing ferrous and nonferrous metal semi-finished products. Establishments in this industry may operate with inventories (metals service centers) or without inventories (metals sales offices).

SIC 5051 is subdivided in some tables into—

1. Ferrous metals service centers and sales offices.
  - a. Ferrous metals service centers.
  - b. Ferrous metals sales offices.
2. Nonferrous metals service centers and sales offices.

**Coal and other minerals and ores (SIC 5052)**—Establishments primarily engaged in the wholesale distribution of coal and coke; copper, iron, lead, and other metallic ores except precious; and crude nonmetallic minerals (including concentrates) except crude petroleum. Establishments primarily engaged in the wholesale distribution of nonmetallic minerals used in construction, such as sand and gravel, are classified in SIC 5039.

SIC 5052 is subdivided in some tables into—

1. Coal.
2. Other minerals and ores.

### **Electrical goods (SIC 506)**

This group includes establishments primarily engaged in the wholesale distribution of electrical generating, distributing, and wiring equipment. It also includes household appliances whether electrically, manually, or mechanically powered, such as washing machines powered by gasoline motors and sewing machines powered manually. This group does not include electrical commercial and industrial machines, i.e., those in which electricity does the work directly, such as by heating, turning a shaft, or ionizing a substance, or electrically powered commercial and industrial machines, which are classified in SIC 508.

**Electrical apparatus and equipment (SIC 5063)**—Establishments primarily engaged in the wholesale distribution of electrical power equipment for the generation, transmission, or utilization of electric energy; and electrical construction materials for outside power transmission lines and for electrical systems. Construction contractors primarily engaged in installing electrical systems and equipment from their own stock are classified in SIC 1731.

**Electrical appliances, television and radio sets (SIC 5064)**—Establishments primarily engaged in the wholesale distribution of radio and television sets and household electrical appliances.

**Electronic parts and equipment (SIC 5065)**—Establishments primarily engaged in the wholesale distribution of electronic parts and equipment, such as industrial and radio and television receiving and transmitting electronic tubes; electronic intercommunication

equipment; radio parts and accessories; and electronic sound equipment. Establishments primarily engaged in the wholesale distribution of radio and television receiving sets and phonographs are classified in SIC 5064.

### **Hardware, and plumbing and heating equipment and supplies (SIC 507)**

**Hardware (SIC 5072)**—Establishments primarily engaged in the wholesale distribution of hardware, such as builders; shelf or light hardware; hand tools (except automotive and machinists' precision); hand saws and cutlery; brads, staples, and tacks; and bolts, nuts, rivets, and screws. Establishments primarily engaged in the wholesale distribution of nails, noninsulated wire, and screening are classified in SIC 5051.

**Plumbing and heating equipment and supplies (hydronics) (SIC 5074)**—Establishments primarily engaged in the wholesale distribution of hydronic plumbing and heating equipment and supplies. Construction contractors primarily engaged in installing plumbing and heating equipment from their own stock are classified in SIC 1711.

**Warm air heating and air conditioning equipment and supplies (SIC 5075)**—Establishments primarily engaged in the distribution of warm air heating and air conditioning equipment and supplies. Construction contractors primarily engaged in installing warm air heating and air conditioning equipment are classified in SIC 1711.

**Refrigeration equipment and supplies (SIC 5078)**—Establishments primarily engaged in the distribution of refrigeration equipment and supplies. Construction contractors primarily engaged in installing refrigeration equipment from their own stock are classified in SIC 1711.

### **Machinery, equipment, and supplies (SIC 508)**

**Commercial machines and equipment (SIC 5081)**—Establishments primarily engaged in wholesaling commercial machines and equipment, such as office, store, and business machines and equipment; commercial food service equipment; and fountain and store fixtures.

SIC 5081 is subdivided in some tables into—

1. Office machines and equipment.
2. Restaurant and hotel equipment and supplies.
3. Store machines and equipment.

**Construction and mining machinery and equipment (SIC 5082)**—Establishments primarily engaged in marketing cranes, excavating machinery and equipment, power shovels, road construction and maintenance machinery, tractor-mounted equipment, and other specialized machinery and equipment used in the construction, mining, and logging industries. Establishments engaged in marketing oil machinery and equipment are classified in SIC 5084.

**Farm and garden machinery and equipment (SIC 5083)**—Establishments primarily engaged in marketing agricultural machinery and equipment for use in preparation and maintenance of the soil, planting and harvesting

of crops, and other operations and processes pertaining to work on the farm or the lawn or garden; and dairy and other livestock equipment.

SIC 5083 is subdivided in some tables into—

1. Farm machinery and equipment-farm dealers.
2. Farm machinery and equipment-wholesale distributors.
3. Garden machinery and equipment.

**Industrial machinery and equipment (SIC 5084)**—Establishments primarily engaged in marketing industrial machinery and equipment, such as metalworking tools, food industries machinery, oil well and oil refining machinery, industrial trucks and tractors (except over-the-road types), printing machinery, and machinery and equipment for other manufacturing industries.

SIC 5084 is subdivided in some tables into—

1. Food-processing machinery, equipment, and parts.
2. General-purpose industrial machinery, equipment, and parts.
3. Metalworking machinery, equipment, and parts.
4. Materials handling equipment and parts.
5. Oil well, oil refinery, and pipeline machinery, equipment, and supplies.
6. Other industrial machinery, equipment, and parts. Establishments primarily engaged in selling special purpose industrial machinery not elsewhere classified, including printing machinery, woodworking machinery, shoemaking machinery, paper and paper products machinery, smelting and metal refining machinery and equipment, cigar- and cigarette-making machinery, and similar special industry machinery.

**Industrial supplies (SIC 5085)**—Establishments primarily engaged in marketing industrial supplies, such as abrasives and abrasive materials, rope and cordage, and mechanical rubber goods; welding supplies; mechanical power transmission supplies, including bearings; industrial valves and fittings; metal containers; industrial leather; and reconditioned barrels and drums.

SIC 5085 is subdivided in some tables into—

1. General-line industrial supplies.
2. Mechanical power transmission supplies.
3. Industrial valves and fittings.
4. Welding supplies.
5. Industrial containers and supplies.
6. Other industrial supplies—Establishments primarily engaged in selling a special line of industrial materials and supplies not elsewhere classified, such as abrasives, mechanical rubber goods, ropes and cordage, and industrial diamonds.

**Professional equipment and supplies (SIC 5086)**—Establishments primarily engaged in the wholesale distribution of mechanical devices and other equipment used by architects, dentists, engineers,

physicians, surgeons, veterinarians, optometrists, osteopaths, and other professional groups.

SIC 5086 is subdivided in some tables into—

1. Dental supplies.
2. Religious and school supplies.
3. Surgical, medical, and hospital supplies.
4. Optical and ophthalmic goods.
5. Other professional equipment and supplies—Establishments primarily engaged in selling specialty lines of professional equipment and supplies not mentioned above, such as veterinarian equipment and supplies, drafting supplies, and scientific equipment.

**Service establishment equipment and supplies (SIC 5087)**—Establishments primarily engaged in the wholesale distribution of equipment and supplies for barber shops, beauty parlors, power laundries, dry-cleaning plants, upholsterers, undertakers, and related personal service establishments.

SIC 5087 is subdivided in some tables into—

1. Beauty and barber equipment and supplies.
2. Custodial (janitors') equipment and supplies.
3. Laundry and dry-cleaning equipment and supplies.
4. Other service establishment equipment and supplies—Establishments primarily engaged in selling a specialty line of service establishment supplies, such as upholsterers' equipment and supplies, seamstresses' supplies, tailors' supplies, undertakers' supplies, municipality equipment and supplies, and shoe repair supplies.

**Transportation equipment and supplies, except motor vehicles (SIC 5088)**—Establishments primarily engaged in the wholesale distribution of transportation equipment and supplies. Establishments primarily engaged in the wholesale distribution of motor vehicles and motor parts are classified in SIC 501.

SIC 5088 is subdivided in some tables into—

1. Aircraft and aeronautical equipment and supplies.
2. Marine machinery, equipment, and supplies.
3. Other transportation equipment and supplies—Establishments primarily engaged in selling equipment and supplies used in the operation, maintenance, and repair of railroads, streetcars, buses, tramways, aerial hoists, and horsedrawn vehicles.

#### **Miscellaneous durable goods (SIC 509)**

**Scrap and waste materials (SIC 5093)**—Establishments primarily engaged in assembling, breaking up, sorting, and wholesale distribution of scrap and waste materials. This industry includes auto wreckers engaged in dismantling automobiles for scrap. However, those engaged in dismantling cars for the purpose of selling secondhand parts at retail are classified in SIC 5931.

SIC 5093 is subdivided in some tables into—

1. Iron and steel scrap processors and dealers.

a. Iron and steel scrap processors (using power processing equipment).

b. Iron and steel scrap dealers (not using power processing equipment).

2. Waste and secondary materials.

**Jewelry, watches, diamonds and other precious stones (SIC 5094)**—Establishments primarily engaged in the wholesale distribution of jewelry, precious stones and metals, costume jewelry, watches, clocks, silverware, and jewelers' findings.

**Durable goods, n.e.c. (SIC 5099)**—Establishments primarily engaged in the wholesale distribution of durable goods, not elsewhere classified, such as musical instruments and forest products, except lumber.

SIC 5099 is subdivided in some tables into—

1. Musical instruments and supplies.
2. Forest products, except lumber.
3. Other durable goods.

#### **Nondurable goods (SIC Major Group 51)**

This major group includes establishments primarily engaged in the wholesale distribution of nondurable goods.

#### **Paper and Paper Products (SIC 511)**

**Printing and writing paper (SIC 5111)**—Establishments primarily engaged in the wholesale distribution of writing paper, including envelope paper; fine paper; and ground wood, printing, and rotogravure paper.

**Stationery supplies (SIC 5112)**—Establishments primarily engaged in the wholesale distribution of stationery and office supplies, including envelopes, typewriter and mimeograph paper, file cards and folders, pens, social stationery, and greeting cards.

**Industrial and personal service paper (SIC 5113)**—Establishments primarily engaged in the wholesale distribution of wrapping and other coarse paper, paperboard, cellophane, and converted paper products, such as bags, boxes, dishes, napkins, and shipping supplies.

#### **Drugs, drug proprietaries and druggists' sundries (SIC 512)**

**Drugs, drug proprietaries, and druggists' sundries (SIC 5122)**—Establishments primarily engaged in the wholesale distribution of drugs, drug proprietaries, druggists' sundries, and toiletries. Establishments primarily engaged in the wholesale distribution of surgical, dental, and hospital equipment are classified in SIC 5086.

SIC 5122 is subdivided in some tables into—

1. General-line drugs—These are distinguished from speciality-line drug and toiletries wholesalers on the basis of their commodity-line mix. Drug wholesalers were classified as general line if they reported a substantial portion of their sales in "drugs and pharmaceuticals" and a combination of

"proprietary (patent) medicines," "cosmetics," "perfumes," and "other toiletries and druggists' sundries."

2. Specialty-line pharmaceuticals, cosmetics, and toiletries.

### **Apparel, piece goods, and notions (SIC 513)**

**Piece goods (woven fabrics) (SIC 5133)**—Establishments primarily engaged in the wholesale distribution of piece goods or yard goods of natural or synthetic fibers. "Converters" who buy goods in the grey, have them finished on contract, and sell at wholesale are included here. This industry does not include establishments primarily engaged in the wholesale distribution of home furnishings, which are classified in SIC 5023.

SIC 5133 is subdivided in some tables into—

1. Piece goods jobbers.
2. Piece goods converters.

**Notions and other dry goods (SIC 5134)**—Establishments primarily engaged in the wholesale distribution of notions (sewing and hair accessories, etc.), knit goods, and other dry goods, except piece goods.

**Men's and boys' clothing and furnishings (SIC 5136)**—Establishments primarily engaged in the wholesale distribution of men's and boys' apparel and furnishings, sportswear, hosiery, underwear, nightwear, and work clothing.

**Women's, children's and infants' clothing and accessories (SIC 5137)**—Establishments primarily engaged in the wholesale distribution of women's, children's, and infants' clothing and accessories, including hosiery, lingerie, millinery and millinery supplies, and furs.

**Footwear (SIC 5139)**—Establishments primarily engaged in the wholesale distribution of footwear made of leather, rubber, and other materials.

### **Groceries and related products (SIC 514)**

**Groceries, general line (SIC 5141)**—Establishments primarily engaged in the wholesale distribution of a general line of groceries. Establishments primarily engaged in roasting coffee, blending tea, or grinding and packaging spices are classified in SIC major group 20.

SIC 5141 is subdivided in some tables into—

1. Voluntary group wholesalers.
2. Retail cooperative wholesalers.
3. Other general-line wholesalers.

**Frozen foods (SIC 5142)**—Establishments primarily engaged in the wholesale distribution of packaged quick-frozen vegetables, juices, meats, fish, poultry, pastries, and other "deep freeze" products. Establishments primarily engaged in the wholesale distribution of frozen dairy products are classified in SIC 5143. Frozen poultry, fish, and meat which are not packaged are classified in SIC 5144, 5146, and 5147, respectively.

**Dairy products (SIC 5143)**—Establishments primarily engaged in the wholesale distribution of dairy products, such as butter, cheese, ice cream and ices, and fluid milk and cream. This industry does not include establishments primarily engaged in pasteurizing and bottling milk, which are classified in SIC 202.

**Poultry and poultry products (SIC 5144)**—Establishments primarily engaged in the wholesale distribution of poultry and poultry products, except canned and packaged frozen products. This industry does not include establishments, primarily engaged in the killing and dressing of poultry, which are classified in SIC 2016. Establishments primarily engaged in the wholesale distribution of packaged frozen poultry are classified in SIC 5142, and of canned poultry in SIC 5149.

**Confectionery (SIC 5145)**—Establishments primarily engaged in the wholesale distribution of confectionery, such as candy, chewing gum, fountain fruits, salted or roasted nuts, popcorn, and fountain syrups; and potato, corn, and similar chips.

**Fish and seafoods (SIC 5146)**—Establishments primarily engaged in the wholesale distribution (not packaging) of fresh, cured, and frozen fish and seafoods, except canned (SIC 5149) or packaged frozen (SIC 5142). The preparation, packaging, and freezing of fresh fish and other seafood, and the shucking and packing of fresh oysters in nonsealed containers, are classified in SIC 2092.

**Meats and meat products (SIC 5147)**—Establishments primarily engaged in the wholesale distribution of fresh, cured, and processed (but not canned) meats and lard. The wholesale distribution of frozen packaged meats is classified in SIC 5142 and canned meats in SIC 5149.

**Fresh fruits and vegetables (SIC 5148)**—Establishments primarily engaged in the wholesale distribution of fresh fruits and vegetables.

**Groceries and related products, n.e.c. (SIC 5149)**—Establishments primarily engaged in the wholesale distribution of groceries and related products, not elsewhere classified. Establishments primarily engaged in the wholesale distribution of soft drinks, and in bottling and distributing natural spring and mineral waters, are classified in this industry, but establishments primarily engaged in bottling soft drinks are classified in SIC major group 20. This industry does not include farm-product raw materials (SIC 515), or beer, wine, and distilled alcoholic beverages (SIC 518).

SIC 5149 is subdivided in some tables into—

1. Coffee, tea, and spices.
2. Bread and baked goods.
3. Canned goods.
4. Food and beverage basic materials.
5. Other grocery specialties.

### **Farm-product raw materials (SIC 515)**

**Cotton (SIC 5152)**—Establishments primarily engaged in buying and/or marketing cotton and cotton linters.

**Grain (SIC 5153)**—Establishments primarily engaged in buying and/or marketing grain (such as corn, wheat, oats, barley, and unpolished rice); and dry beans, soybeans, and other inedible beans. Country grain elevators primarily engaged in buying or receiving grain from farmers are included, as are terminal elevators and other merchants marketing grain.

**Livestock (SIC 5154)**—Establishments primarily engaged in buying and/or marketing cattle, hogs, sheep, and goats. This industry also includes the operation of livestock auction markets.

**Farm-product raw materials, n.e.c. (SIC 5159)**—Establishments primarily engaged in buying and/or marketing farm products not elsewhere classified, such as horses and mules, leaf tobacco, hides, skins, furs, wool, mohair, raw silk, hops, and nuts, except roasted or salted (SIC 5145). Establishments primarily engaged in the wholesale distribution of milk are classified in SIC 5143 and live poultry in SIC 5144.

SIC 5159 is subdivided in some tables into—

1. Hides, skins, and pelts.
2. Leaf tobacco.
3. Wool, wool tops, and mohair.
4. Other farm-product raw materials.

#### **Chemicals and allied products (SIC 516)**

**Chemicals and allied products (SIC 5161)**—Establishments primarily engaged in the wholesale distribution of chemicals and allied products, not elsewhere classified, such as acids, industrial and heavy chemicals, dyestuffs, industrial salts, naval stores, plastics materials, rosin, and turpentine. Establishments primarily engaged in the wholesale distribution of ammunition are classified in SIC 5041; agricultural chemicals and pesticides in industry 5191; drugs in SIC 5122; and paints and varnishes in SIC 5198.

SIC 5161 is subdivided in some tables into—

1. Chemicals and allied products, except plastics and gases.
2. Plastics materials and basic forms.
3. Industrial gases, except LP.

#### **Petroleum and petroleum products (SIC 517)**

**Petroleum bulk stations and terminals (SIC 5171)**—Establishments primarily engaged in wholesaling petroleum products, including liquefied petroleum gas, from bulk liquid storage facilities.

SIC 5171 is subdivided in some tables into—

1. Petroleum bulk stations, except LP.
2. Petroleum bulk terminals, except LP.
3. Liquefied petroleum gas.

**Petroleum and petroleum products, except bulk stations and terminals (SIC 5172)**—Establishments primarily engaged in wholesaling petroleum and petroleum products, except those with bulk liquid storage facilities.

Included are packaged and bottled petroleum products distributors, truck jobbers, and others marketing petroleum and petroleum products at wholesale but without bulk liquid storage facilities.

#### **Beer, wine and distilled alcoholic beverages (SIC 518)**

**Beer and ale (SIC 5181)**—Establishments primarily engaged in the wholesale distribution of beer, ale, porter, and other fermented malt beverages.

**Wines and distilled alcoholic beverages (SIC 5182)**—Establishments primarily engaged in the wholesale distribution of distilled spirits, including neutral spirits and ethyl alcohol used in blending wines and distilled liquors.

SIC 5182 is subdivided in some tables into—

1. Wine and distilled spirits—licensed operation.
2. Wine and distilled spirits—State operated.

#### **Miscellaneous nondurable goods (SIC 519)**

**Farm supplies (SIC 5191)**—Establishments primarily engaged in the wholesale distribution of animal feeds, fertilizers, agricultural chemicals, pesticides, seeds, and other farm supplies, except grains.

SIC 5191 is subdivided in some tables into—

1. Farm supplies—farm dealers.
2. Farm supplies—wholesale distributors.

**Tobacco and tobacco products (SIC 5194)**—Establishments primarily engaged in the wholesale distribution of tobacco and tobacco products. Leaf tobacco wholesalers are classified in SIC 5159 and establishments primarily engaged in stemming and redrying tobacco in SIC 2141.

**Paints, varnishes, and supplies (SIC 5198)**—Establishments primarily engaged in the wholesale distribution of paints, varnishes, wallpaper, and supplies. Glass is frequently handled. Establishments selling to the general public and known as "retail" in the trade are classified in SIC 5231.

**Nondurable goods, n.e.c. (SIC 5199)**—Establishments primarily engaged in the wholesale distribution of nondurable goods, not elsewhere classified, such as books, periodicals, and newspapers; art goods; flowers and florists' supplies; industrial yarn; and textile bags and bagging.

SIC 5199 is subdivided in some tables into—

1. Books, periodicals, newspapers.
2. Art goods.
3. Flowers and florists' supplies.
4. General merchandise.
5. Textile bags and bagging.
6. Specialty advertising (sale of merchandise).
7. Other nondurable goods.

## TYPE-OF-OPERATION CLASSIFICATIONS

In addition to being classified by kind of business, each wholesale establishment was classified for the census by type of operation according to the ownership of the business, ownership of the goods sold, or character of the principal transactions. Establishments in wholesale trade are grouped into the following three major types of operation and related subgroups:

**Merchant wholesalers**—Establishments primarily engaged in buying and selling merchandise on their own account. Included here are such types of establishments as wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, importers, exporters, cash-and-carry wholesalers, retailer cooperative warehouses, terminal and country grain elevators, farm products assemblers, wholesale cooperative associations, and petroleum bulk plants and terminals operated by nonrefining companies.

**Wholesale distributors and jobbers**—Establishments primarily engaged in buying and selling merchandise in the domestic market and performing the principal wholesale functions of buying, stocking, selling, etc.

**Importers**—Establishments buying and selling goods at wholesale on their own account, whose principal source of purchases was foreign.

**Exporters**—Establishments primarily engaged in purchasing goods in the United States and selling them to foreign customers.

**Terminal grain elevators**—Grain elevators primarily engaged in buying and selling grain received from country grain elevators and grain marketing establishments. They have sizable space for grain storage, and products are received primarily by rail or barge rather than by truck.

**Country grain elevators**—Grain elevators, cooperative or other, buying and receiving grain directly from farmers by truck and selling at wholesale.

**Assemblers of farm products, except country grain elevators**—Establishments primarily engaged in purchasing directly from farmers and assembling and marketing farm products at wholesale.

**Manufacturers' sales branches and offices**—Establishments maintained by manufacturing, refining, and mining companies apart from their plants or mines for marketing their products at wholesale. Branch stores selling to household consumers and individual users are classified in retail trade. Sales branches and sales offices located at plants and at administrative offices are included when separate records are available. In some tables, data are shown separately for manufacturers' sales branches and for sales offices. These two types of establishments differ in that sales offices do not carry stocks of merchandise for delivery to customers.

**Agents, brokers, and commission merchants**—Establishments whose operators are in business for themselves and are primarily engaged in selling or buying goods for others. Included here are such types of operations as auction companies, import agents, export agents, selling agents, merchandise brokers, and commission merchants. "Sales" as shown in census publications for agents, brokers, and commission merchants represent the gross sales (or purchase) value of the goods in the transactions negotiated.

**Auction companies**—Wholesale establishments primarily engaged in selling merchandise on an agency basis by auction.

**Import agents**—Merchandise agents and brokers in the domestic market buying merchandise from or selling merchandise for foreign firms.

**Export agents**—Merchandise agents and brokers in the domestic market selling to or buying for foreign customers.

**Manufacturers' agents**—Wholesale establishments in the domestic market selling for a limited number of manufacturers on a continuing agency basis.

**Brokers (representing buyers or sellers)**—Wholesale establishments primarily engaged in selling or buying merchandise in the domestic market on a brokerage basis but not receiving the goods on consignment.

**Commission merchants**—Wholesale establishments operating in the domestic market receiving goods for sale on consignment.



# APPENDIX B.

## General Questions



U.S. DEPARTMENT OF COMMERCE  
BUREAU OF THE CENSUS  
FORM

### 1982 CENSUS OF DISTRIBUTIVE TRADES

O.M.B. APPROVAL NO. 0007-0347 EXPIRES 12/84

**NOTICE** - Response to this inquiry is required by law (Title 13, U.S. Code). By the same law, your report to the Census Bureau is confidential. It may be seen only by sworn Census employees and may be used only for statistical purposes. The law also provides that copies retained in your files are immune from legal process.

Please complete this form and RETURN TO:

**BUREAU OF THE CENSUS**  
1201 East Tenth Street  
Jeffersonville, Indiana 47134

**DUE DATE: FEBRUARY 15, 1983**

If you cannot file by the due date, a time extension request should be sent to the above address; please include your 11-digit Census File Number (CFN).

**Note** - Please read the accompanying instructions before answering the questions.

In correspondence pertaining to this report, please refer to this Census File Number (CFN)

Employer Identification (EI) Number

CB-5001

Please correct errors in name, address, and ZIP code. ENTER street and number if not shown.

**Item 1 - EMPLOYER IDENTIFICATION NUMBER**  
Is the Employer Identification (EI) Number shown in the label the SAME as that used for this establishment on its latest 1982 Employer's Quarterly Federal Tax Return, Treasury Form 941?

094 1  YES  
2  ND - Enter current EI Number

(9 digits)

**HOW TO REPORT DOLLAR FIGURES**

Value figures may be reported in dollars or rounded to thousands.

Example: If a figure is \$1,125,628, report either

\* **PREFERRED**      \* **Acceptable**

Mil- lions 10001	Thou- sands 10001	Dol- lars 10001
1	126	
1	125	628

**Item 2 - PHYSICAL LOCATION OF ESTABLISHMENT**  
Answer items a, b, c, and d

**NOTE: P.D. boxes or rural routes are not physical locations.**

a.  Same as shown in mailing label. If different, indicate change.

NUMBER AND STREET

CITY TOWN VILLAGE, ETC. STATE ZIP CODE

b. Is this establishment physically located inside the legal boundaries of the city, town, village, etc.?

095 1  YES      3  No legal boundaries  
2  ND      4  Don't know

c. Type of municipality where physically located

096 1  City, village, or borough      3  Other or don't know  
2  Town or township

d. Name of county where physically located

**Item 6 - DOLLAR VOLUME OF BUSINESS IN 1982**

a. Sales of merchandise and other operating receipts

100 Mil. Thou. Dol.  
010

b. Did this establishment sell merchandise on a commission or brokerage basis?

1  YES - Go to c  
2  NO - SKIP to e

c. Gross selling value of business conducted for the account of others (Include in item 6a.)

101 Mil. Thou. Dol.

d. Dollar volume of commissions or brokerage received on transactions reported in item 6c

102

e. What percentage of the products sold by this establishment did your company (including firms under common ownership or control) manufacture or mine in the United States or its possessions?

103 Percent

f. Did this establishment have transfers (billings) to other establishments within your company?

104 1  YES - Go to g  
2  NO - SKIP to h

g. Dollar volume of transfers (billings) to other establishments within your company (DO NOT include in item 6a.)

105 Mil. Thou. Dol.

h. Were 50% or more of the products sold by this establishment imported from a foreign country?

109 1  YES  
2  ND

**Item 3 - OPERATIONAL STATUS**

a. How many months during 1982 did this firm or organization actively operate this establishment?

Number of months  
002

b. Mark (X) the DNE box which best describes this establishment at the end of 1982.

001 1  In operation  
2  Temporarily or seasonally inactive  
3  Ceased operation - Give date  
4  Sold or leased to another operator - Give date at right AND enter name, etc., below

NAME OF NEW OWNER OR OPERATOR

NUMBER AND STREET

CITY STATE ZIP CODE

**Item 7 - PAYROLL AND EMPLOYMENT**

a. Payroll in 1982, before deductions

(1) Total ANNUAL payroll

030 Mil. Thou. Dol.

(2) FIRST QUARTER payroll

031

b. Employment in 1982

Number

032

Number of paid employees for the pay period including March 12, 1982. (Include both full- and part-time employees.)

**Item 4 - ORGANIZATIONAL STATUS**  
Mark (X) the DNE box which best describes this establishment during 1982.

003 1  Individual proprietorship  
2  Partnership  
3  Cooperative association (taxable)  
4  Cooperative association (tax-exempt)  
5  Government - Specify  
6  Corporation (Do not mark if any form of cooperative association.)  
9  Other - Specify

**Item 8 - EMPLOYMENT BY PRINCIPAL ACTIVITY**  
Report the approximate number of employees at this establishment according to their principal activity during the pay period including March 12, 1982.

130 Number

a. Setting 131

b. Sales support (including office and clerical, warehousing, drivers, maintenance employees) 132

c. Central administrative and auxiliary 133

d. Manufacturing 134

e. Other - Specify 135

f. **TOTAL** - Sum of lines a through e should equal Item 7b → 135

**Item 5 - INVENTORIES**

a. Did you have inventories at the end of the years specified?

	End of 1982			End of 1981		
	110	111	112	120	121	122
1 <input type="checkbox"/> YES				1 <input type="checkbox"/> YES		
2 <input type="checkbox"/> ND				2 <input type="checkbox"/> ND		

If "NO" for both years, SKIP to Item 6.

b. Report inventories at cost or market using generally accepted accounting methods. For inventories at LIFO cost use the sum of the LIFO amount plus the LIFO reserve when completing lines b and d.

	046			047		
	Mil.	Thou.	Dol.	Mil.	Thou.	Dol.
c. Amount of total on line b which was not subject to LIFO costing.	111			121		
d. Amount of total on line b which was subject to LIFO costing.	112			122		
(1) Amount of the LIFO reserve	113			123		
(2) LIFO value of line d	114			124		

**NOTE:** The sum of lines d(1) and d(2) should equal line d. The sum of lines c and d should equal line b.

**Item 9 - OPERATING EXPENSES**  
TOTAL 1982 operating expenses, including payroll but excluding cost of goods sold

040 Mil. Thou. Dol.

**Item 10 - SALES BY CUSTOMER CLASSES**  
Report the approximate percentage of your 1982 sales (item 6a) to each of the customer classes listed.

140 Report in whole percents

a. To farmers (for farm use) 141

b. To builders and contractors 142

c. Export sales 143

d. To retailers and repair shops 144

e. To wholesale establishments 145

f. To household consumers and individual users 146

g. To industrial users (manufacturing and mining) 147

h. To institutional, commercial, and professional users 148

i. To governmental bodies (federal, state, and local) 149

j. **TOTAL** - Sum of lines a through i should add to 100% → 100%

PENALTY FOR FAILURE TO REPORT CONTINUE ON PAGE 2

<b>Item 11 - TYPE OF OPERATION</b> <small>Mark (X) the ONE box which best describes the basis on which the major portion of your business was conducted in 1982.</small>					<b>b. Does this company own or control any other company or companies?</b> <small>ENTER OWNING OR CONTROLLING COMPANY NAME, ADDRESS, AND ZIP CODE</small> 098 1 <input type="checkbox"/> YES → 2 <input type="checkbox"/> NO																																																					
a. Merchant (buying and selling on own account) ..... 060 <input type="checkbox"/> 10 b. Manufacturers' sales branch or sales office ..... <input type="checkbox"/> 20 c. Broker, agent, commission merchant (1) Auction company ..... <input type="checkbox"/> 41 (2) Broker (representing buyers or sellers) ..... <input type="checkbox"/> 42 (3) Commission merchant ..... <input type="checkbox"/> 43 (4) Manufacturers' agent ..... <input type="checkbox"/> 46 d. Other type of operation - Specify ..... <input type="checkbox"/> 77					c. How many establishments were operated under the EI Number shown in the address label (or as corrected in item 1) at the end of 1982? ..... 079 <small>If more than one, provide the physical location address and other information indicated below for each establishment. Continue with same format in item 15 (or attach a separate sheet) if necessary.</small>																																																					
<b>Item 12 - KIND OF BUSINESS</b> <small>Mark (X) the ONE box which best describes the PRINCIPAL kind of business of this establishment in 1982.</small>  <b>(Categories appropriate to individual form)</b>					<table border="1" style="width:100%; border-collapse: collapse;"> <tr> <td style="width: 70%;"><small>NAME, ADDRESS, AND ZIP CODE</small></td> <td style="width: 5%;">1982</td> <td style="width: 10%;">Mil.</td> <td style="width: 10%;">Thou.</td> <td style="width: 5%;">Ool.</td> </tr> <tr> <td></td> <td>081</td> <td></td> <td></td> <td></td> </tr> <tr> <td>1 <small>KIND OF BUSINESS DESCRIPTION</small></td> <td>Sales</td> <td></td> <td></td> <td></td> </tr> <tr> <td></td> <td>082</td> <td></td> <td></td> <td></td> </tr> <tr> <td><small>TYPE OF OPERATION</small></td> <td>Annual payroll</td> <td></td> <td></td> <td></td> </tr> <tr> <td></td> <td>088</td> <td></td> <td></td> <td></td> </tr> <tr> <td></td> <td>Census use</td> <td></td> <td></td> <td></td> </tr> <tr> <td></td> <td>089</td> <td></td> <td></td> <td></td> </tr> </table>					<small>NAME, ADDRESS, AND ZIP CODE</small>	1982	Mil.	Thou.	Ool.		081				1 <small>KIND OF BUSINESS DESCRIPTION</small>	Sales					082				<small>TYPE OF OPERATION</small>	Annual payroll					088					Census use					089												
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<b>Item 13 - COMMODITY LINES</b> <small>Report sales either in dollar figures (see example on page 1) or as percent (in whole percents) of the total (see example below).</small>					2 <table border="1" style="width:100%; border-collapse: collapse;"> <tr> <td style="width: 70%;"><small>NAME, ADDRESS, AND ZIP CODE</small></td> <td style="width: 5%;">1982</td> <td style="width: 10%;">Mil.</td> <td style="width: 10%;">Thou.</td> <td style="width: 5%;">Ool.</td> </tr> <tr> <td></td> <td>081</td> <td></td> <td></td> <td></td> </tr> <tr> <td>2 <small>KIND OF BUSINESS DESCRIPTION</small></td> <td>Sales</td> <td></td> <td></td> <td></td> </tr> <tr> <td></td> <td>082</td> <td></td> <td></td> <td></td> </tr> <tr> <td><small>TYPE OF OPERATION</small></td> <td>Annual payroll</td> <td></td> <td></td> <td></td> </tr> <tr> <td></td> <td>088</td> <td></td> <td></td> <td></td> </tr> <tr> <td></td> <td>Census use</td> <td></td> <td></td> <td></td> </tr> <tr> <td></td> <td>089</td> <td></td> <td></td> <td></td> </tr> </table>					<small>NAME, ADDRESS, AND ZIP CODE</small>	1982	Mil.	Thou.	Ool.		081				2 <small>KIND OF BUSINESS DESCRIPTION</small>	Sales					082				<small>TYPE OF OPERATION</small>	Annual payroll					088					Census use					089												
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<b>NOTE</b> <small>Answer item 14 only if your Census File Number (CFN), shown in the address label of this report form, begins with a zero.</small>					<b>Item 16 - CERTIFICATION</b> - This report is substantially accurate and has been prepared in accordance with instructions.																																																					
<b>Item 14 - OWNERSHIP, CONTROL, AND LOCATIONS OF OPERATION</b> a. Is this company owned or controlled by another company? 097 1 <input type="checkbox"/> YES → 2 <input type="checkbox"/> NO					<table border="1" style="width:100%; border-collapse: collapse;"> <tr> <td style="width: 60%;"><small>ENTER OWNING OR CONTROLLING COMPANY NAME, ADDRESS, AND ZIP CODE</small></td> <td style="width: 10%;">FROM: Mo.</td> <td style="width: 10%;">Year</td> <td style="width: 10%;">TO: Mo.</td> <td style="width: 10%;">Year</td> </tr> <tr> <td></td> <td></td> <td></td> <td></td> <td></td> </tr> <tr> <td colspan="5">Name of person to contact regarding this report - <i>Print or type</i></td> </tr> <tr> <td>Telephone</td> <td>Area code</td> <td>Number</td> <td colspan="2">Extension</td> </tr> <tr> <td>Signature of authorized person</td> <td colspan="3"></td> <td>Date</td> </tr> </table>					<small>ENTER OWNING OR CONTROLLING COMPANY NAME, ADDRESS, AND ZIP CODE</small>	FROM: Mo.	Year	TO: Mo.	Year						Name of person to contact regarding this report - <i>Print or type</i>					Telephone	Area code	Number	Extension		Signature of authorized person				Date																								
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# APPENDIX C.

## Kind-of-Business Titles and Reporting-Form Numbers

Listed below are wholesale kind-of-business titles and their corresponding reporting-form numbers. Requests for copies of any of these forms, including the inquiries used to classify establishments by kind of business, should be directed to the Business Division, Bureau of the Census, Washington, D.C. 20233.

SIC code	Title	Standard form CB-	Classification form CB-	SIC code	Title	Standard form CB-	Classification form CB-
	DURABLE GOODS				NONDURABLE GOODS		
501	Motor vehicles and automotive parts and supplies:			511	Paper and paper products:		
5012	Automobiles and other motor vehicles.....	5001	5099	5111	Printing and writing paper.....	5101	5198
5013	Automotive parts and supplies.....	5001	5099	5112	Stationery supplies.....	5101	5198
5014	Tires and tubes.....	5001	5099	5113	Industrial and personal service paper.....	5101	5198
				512	Drugs, drug proprietaries and druggists' sundries:		
502	Furniture and home furnishings:			5122	Drugs, drug proprietaries, and druggists' sundries.....	5102	5198
5021	Furniture.....	5002	5097				
5023	Home furnishings.....	5002	5097				
				513	Apparel, piece goods, and notions:		
503	Lumber and other construction materials:			5133	Piece goods.....	5103	5198
5031	Lumber, plywood and millwork.....	5003	5097	5134	Notions and other dry goods.....	5103	5198
5039	Construction materials, n.e.c.....	5003	5097	5136	Men's and boys' clothing and furnishings...	5104	5198
				5137	Women's, children's and infants' clothing and accessories.....	5104	5198
504	Sporting, recreational, photographic, and hobby goods, toys and supplies:			5139	Footwear.....	5104	5198
5041	Sporting and recreational goods and supplies.	5004	5099				
5042	Toys and hobby goods and supplies.....	5004	5099				
5043	Photographic equipment and supplies.....	5004	5099	514	Groceries and related products:		
				5141	Groceries, general line.....	5105	5197
505	Metals and minerals, except petroleum:			5142	Frozen foods.....	5106	5197
5051	Metals service centers and offices.....	5005	5099	5143	Dairy products.....	5106	5197
5052	Coal and other minerals and ores.....	5006	5099	5144	Poultry and poultry products.....	5106	5197
				5145	Confectionery.....	5106	5197
506	Electrical goods:			5146	Fish and seafoods.....	5106	5197
5063	Electrical apparatus and equipment.....	5007	5097	5147	Meat and meat products.....	5106	5197
5064	Electrical appliances, TV and radio sets...	5007	5097	5148	Fresh fruits and vegetables.....	5106	5197
5065	Electronic parts and equipment.....	5007	5097	5149	Groceries and related products, n.e.c.....	5106	5197
				515	Farm-product raw materials:		
507	Hardware, and plumbing and heating equipment and supplies:			5152	Cotton.....	5107	5199
5072	Hardware.....	5008	5097	5153	Grain.....	5107	5199
5074	Plumbing and heating equipment and supplies.	5008	5097	5154	Livestock.....	5107	5199
5075	Warm air heating and air conditioning equipment and supplies.....	5008	5097	5159	Farm-product raw materials, n.e.c.....	5107	5199
5078	Refrigeration equipment and supplies.....	5008	5097	516	Chemicals and allied products:		
				5161	Chemicals and allied products.....	5108	5198
508	Machinery, equipment, and supplies:			517	Petroleum and petroleum products:		
5081	Commercial machines and equipment.....	5009	5098	5171	Petroleum bulk stations and terminals.....	5109	<sup>1</sup> NA
5082	Construction and mining machinery and equipment.....	5010	5098	5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals..	5109	5198
5083	Farm and garden machinery and equipment....	5010	5098				
5084	Industrial machinery and equipment.....	5011	5098	518	Beer, wine and distilled alcoholic beverages:		
5085	Industrial supplies.....	5012	5098				
5086	Professional equipment and supplies.....	5013	5098	5181	Beer and ale.....	5110	5199
5087	Service establishment equipment and supplies.	5014	5098	5182	Wines and distilled alcoholic beverages....	5110	5199
5088	Transportation equipment and supplies, except motor vehicles.....	5015	5098				
509	Miscellaneous durable goods:			519	Miscellaneous nondurable goods:		
5093	Scrap and waste materials.....	5016	5099	5191	Farm supplies.....	5111	5198
5094	Jewelry, watches, diamonds and other precious stones.....	5017	5099	5194	Tobacco and tobacco products.....	5112	5198
5099	Durable goods, n.e.c.....	5018	5099	5198	Paints, varnishes, and supplies.....	5113	5198
				5199	Nondurable goods, n.e.c.....	5114	5198

<sup>1</sup>Petroleum bulk stations and terminals were all sent form CB-5109.



# APPENDIX E.

## Percent of Sales Data Based on Administrative Records and Estimation for the State: 1982

[For meaning of abbreviations and symbols, and for more information on reliability of data, see introductory text]

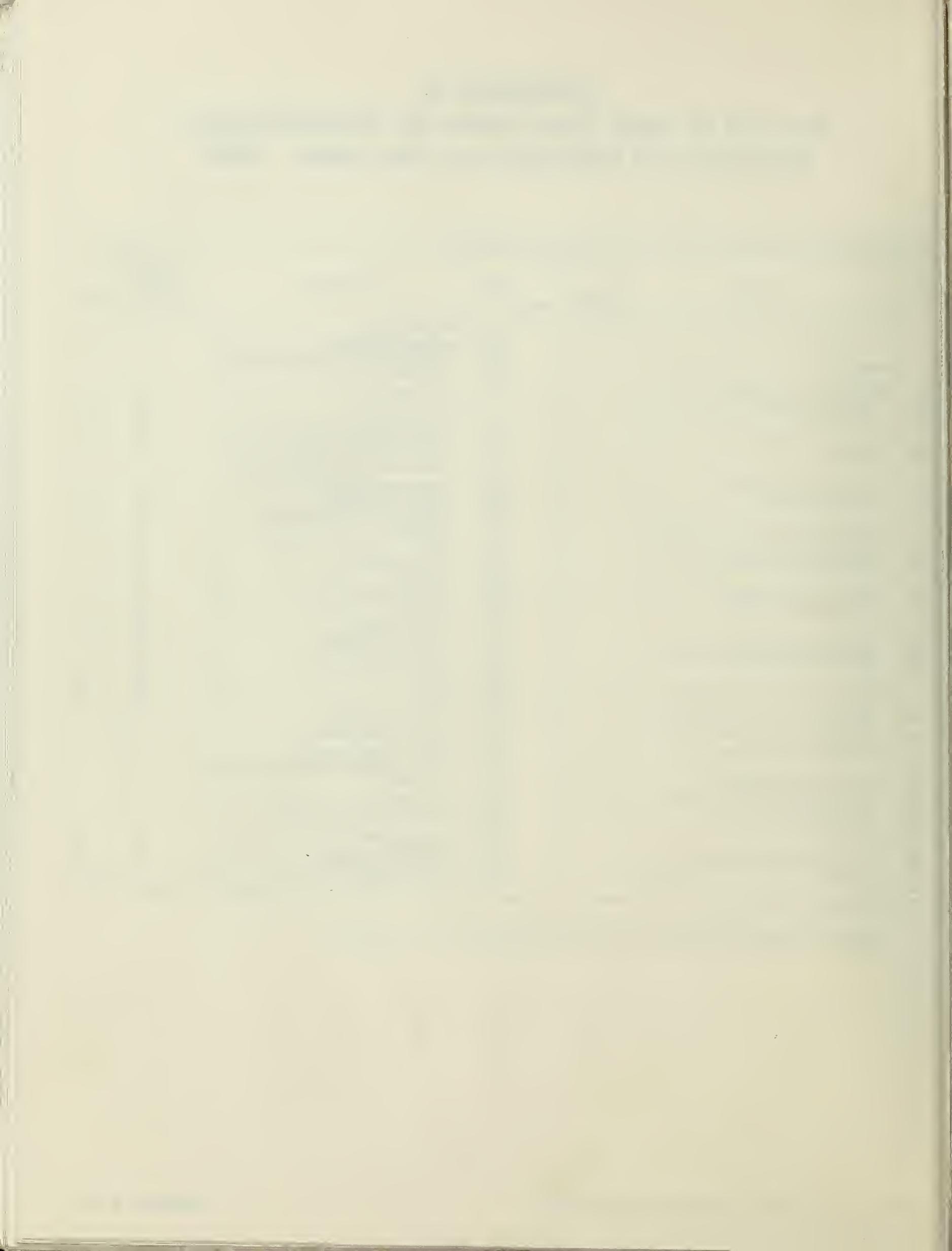
SIC code	Kind of business	Percent of sales--		SIC code	Kind of business	Percent of sales--	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>			From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	Wholesale trade -----	0	0	50	Durable goods--Con.		
50	Durable goods -----	0	0	509	Miscellaneous durable goods -----	0	0
501	Motor vehicles and automotive parts and supplies -----	0	0	5093	Scrap and waste materials -----	1	0
5012	Automobiles and other motor vehicles -----	0	0	5094	Jewelry, watches, diamonds and other precious stones -----	0	0
5013	Automotive parts and supplies -----	0	0	5099	Durable goods, n.e.c. -----	0	0
5014	Tires and tubes -----	0	1	51	Nondurable goods -----	0	0
502	Furniture and home furnishings -----	1	0	511	Paper and paper products -----	(D)	(D)
5021	Furniture -----	0	2	5111	Printing and writing paper -----	(D)	(D)
5023	Home furnishings -----	1	0	5112	Stationery supplies -----	0	0
503	Lumber and other construction materials -----	0	2	5113	Industrial and personal service paper -----	(D)	(D)
5031	Lumber, plywood and millwork -----	0	3	512	Drugs, drug proprietaries and druggists' sundries -----	0	0
5039	Construction materials, n.e.c. -----	0	1	5122	Drugs, drug proprietaries, and druggists' sundries -----	0	0
504	Sporting, recreational, photographic, and hobby goods, toys and supplies -----	0	0	513	Apparel, piece goods, and notions -----	(D)	(D)
5041	Sporting and recreational goods and supplies -----	0	1	5133	Piece goods (woven fabrics) -----	1	0
5042	Toys and hobby goods and supplies -----	5	0	5134	Notions and other dry goods -----	(D)	(D)
5043	Photographic equipment and supplies -----	4	2	5136	Men's and boys' clothing and furnishings -----	(D)	(D)
505	Metals and minerals, except petroleum -----	0	0	5137	Women's, children's and infants' clothing and accessories -----	2	0
5051	Metals service centers and offices -----	(D)	(D)	5139	Footwear -----	(D)	(D)
5052	Coal and other minerals and ores -----	(D)	(D)	514	Groceries and related products -----	0	1
506	Electrical goods -----	0	1	5141	Groceries, general line -----	0	1
5063	Electrical apparatus and equipment -----	0	1	5142	Frozen foods -----	0	2
5064	Electrical appliances, television and radio sets -----	1	0	5143	Dairy products -----	0	1
5065	Electronic parts and equipment -----	0	2	5144	Poultry and poultry products -----	3	0
507	Hardware, and plumbing and heating equipment and supplies -----	2	0	5145	Confectionery -----	0	0
5072	Hardware -----	0	0	5146	Fish and seafoods -----	(D)	(D)
5074	Plumbing and heating equipment and supplies (hydronics) -----	3	0	5147	Meats and meat products -----	0	1
5075	Warm air heating and air conditioning equipment and supplies -----	2	0	5148	Fresh fruits and vegetables -----	0	1
5078	Refrigeration equipment and supplies -----	0	0	5149	Groceries and related products, n.e.c. -----	(D)	(D)
508	Machinery, equipment, and supplies -----	0	0	515	Farm-product raw materials -----	(D)	(D)
5081	Commercial machines and equipment -----	0	0	5152	Cotton -----	0	0
5082	Construction and mining machinery and equipment -----	0	0	5153	Grain -----	(D)	(D)
5083	Farm and garden machinery and equipment -----	0	1	5154	Livestock -----	(D)	(D)
5084	Industrial machinery and equipment -----	0	1	5159	Farm-product raw materials, n.e.c. -----	(D)	(D)
5085	Industrial supplies -----	0	0	516	Chemicals and allied products -----	0	0
5086	Professional equipment and supplies -----	0	1	5161	Chemicals and allied products -----	0	0
5087	Service establishment equipment and supplies -----	1	1	517	Petroleum and petroleum products -----	0	0
5088	Transportation equipment and supplies, except motor vehicles -----	0	0	5171	Petroleum bulk stations and terminals -----	0	0
				5172	Petroleum and petroleum products, except bulk stations and terminals -----	0	0
				518	Beer, wine and distilled alcoholic beverages -----	0	1
				5181	Beer and ale -----	0	1
				5182	Wines and distilled alcoholic beverages -----	0	0
				519	Miscellaneous nondurable goods -----	(D)	(D)
				5191	Farm supplies -----	0	0
				5194	Tobacco and tobacco products -----	(D)	(D)
				5198	Paints, varnishes, and supplies -----	3	0
				5199	Nondurable goods, n.e.c. -----	(D)	(D)

Coverage symbols: 0—Less than 10 percent; 1—10 to 19 percent; 2—20 to 29 percent; 3—30 to 39 percent; 4—40 to 49 percent; 5—50 to 59 percent; 6—60 to 69 percent; 7—70 to 79 percent; 8—80 to 89 percent; 9—90 percent or more.

<sup>1</sup>Includes sales information obtained from administrative records of other Federal agencies.

<sup>2</sup>Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.

<sup>3</sup>Calculated only for establishments with payroll.



# APPENDIX F. Geographic Notes

Burley is in Cassia and Minidoka Counties.



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Please send me the items marked (X) below.

Corrections (if there are any) for this publication— **Wholesale Trade, Idaho, WC82-A-13**

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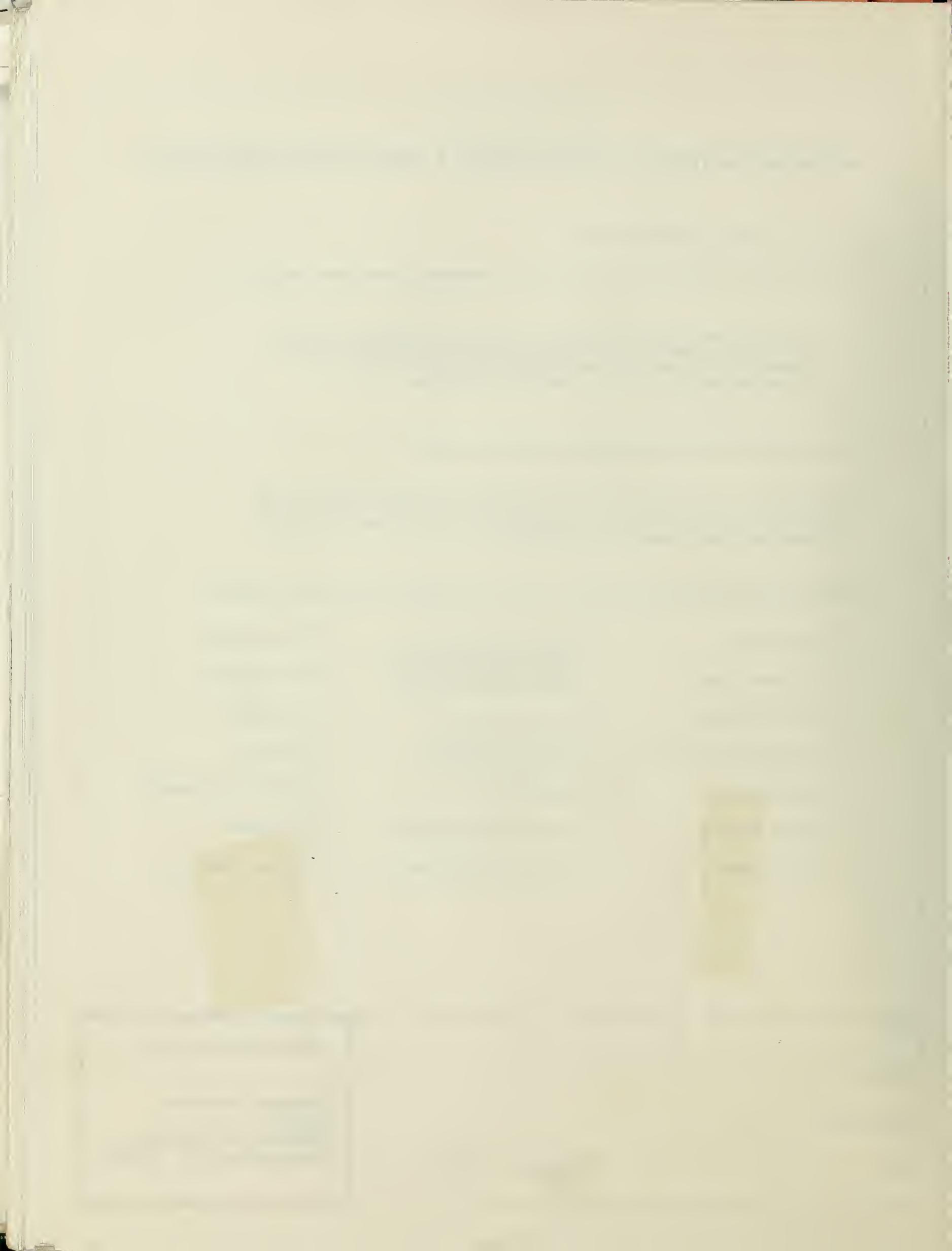
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# PUBLICATION PROGRAM

## 1982 CENSUS OF WHOLESALE TRADE

Publications of the 1982 Census of Wholesale Trade, containing data on wholesale trade establishments with payroll in the United States, are described below. Publications order forms for the specific reports may be obtained from any Department of Commerce district office or from Data User Services Division, Customer Services (Publications), Bureau of the Census, Washington, D.C. 20233. The first results were issued in preliminary reports. Final detailed statistics are issued in separate paperbound reports, which subsequently are assembled and reissued in clothbound volumes.

### Final Reports

#### Geographic area series—52 reports (WC82-A-1 to -52)

A separate paperbound report is being published for each State, the District of Columbia, and the United States. Each report presents general statistics on number of establishments, sales, payroll, employment, operating expenses, and inventories, for all wholesale establishments. At the State level, data also are presented separately for the following types of wholesale operation: merchant wholesalers; manufacturers' sales branches and offices; and agents, brokers, and commission merchants. Less type-of-operation detail is shown below the State level. For States, SMSA's, counties, and places with 200 wholesale establishments or more, statistics are presented by kind of business. Greater kind-of-business detail is shown for larger areas. In addition, data are shown for all places with 2,500 inhabitants or more and all counties (with no kind-of-business detail). For each State, the District of Columbia, and the United States, 1982 data are provided on sales and employees per establishment, sales and payroll per employee, payroll as a percent of operating expenses, and operating expenses and end-of-year inventories as percentages of sales. Comparative statistics showing percent changes in sales and payroll between 1977 and 1982 also are shown.

#### Industry series—4 reports (WC82-I-1 to -4)

The first report (WC82-I-1) presents data based on size of establishment, size of company or firm (firm size is based on all establishments operated by a firm within the same kind of business or kind-of-business group for which data are presented), and legal form of organization. Establishment statistics are presented by sales size and by employment size; statistics for firms, by sales size (including concentration by largest firms), by employment size, and by number of establishments operated (single units and multiunits). Statistics are presented by kind of business on the number of establishments, sales, payroll, and employment for the United States.

A report (WC82-I-2) on measures of value produced, capital expenditures, depreciable assets, and operating expenses presents data for the United States by major kinds of business. Data also are provided on sales, purchases, and beginning and ending inventories. Measures of value produced include gross margin, value added, and net income produced at market prices and factor costs. Operating expenses include annual payroll, supplemental labor costs, purchased services, etc.

The commodity line sales report (WC82-I-3) presents data on major categories of commodities sold by wholesale kinds of business for the United States. Data for 15 selected SMSA's and 15 selected States will be issued on microfiche only. Tables present data for each kind of business, and show, for each commodity line, the number of establishments handling the line and their sales of the line; the percentage of total sales of the kind of business accounted for by each of the lines carried; and, for establishments actually handling a specific line, the percentage of their total sales represented by sales of that line. Summary statistics also are provided for the 129 broad commodity lines categories, including counts of establishments and the amount and percent of the line sold by various kinds of wholesale businesses.

A miscellaneous subjects report (WC82-I-4) contains data by kind of business on employment by principal activity, sales by class of customer, inventory valuation methods, commissions and gross selling value of business conducted for others by agents and brokers, and on petroleum bulk stations and terminals. Data are presented for the United States as a whole and, for petroleum bulk stations and terminals, for States and counties.

### Final Report Volumes

- Volume I. Wholesale Trade—Summary and Industry Statistics. Includes data previously issued in series WC82-I.
- Volume II. Wholesale Trade—Geographic Area Statistics. Includes data previously issued in series WC82-A.

### Microfiche

Every final report in the 1982 Census of Wholesale Trade will be available on microfiche.

### Public-Use Computer Tapes

Selected data—generally detailed information by industry and/or geographic area—also are available on public-use computer tapes. For the selected data, these tapes will provide the same information found in the final reports. Public-use computer tapes are available for users who wish to summarize, rearrange, or process large amounts of data. These tapes, with corresponding technical documentation, are sold by Data User Services Division, Customer Services (Tapes), Bureau of the Census, Washington, D. C. 20233.

## OTHER ECONOMIC CENSUS REPORTS

Data on retail trade, service industries, construction industries, manufactures, mineral industries, transportation, enterprise statistics, minority-owned business enterprises, and women-owned businesses also are available from the 1982 Economic Censuses. A separate series of reports covers the censuses of outlying areas—Puerto Rico, Virgin Islands of the United States, Guam, and the Northern Marianas. Separate announcements describing these reports are available free of charge from Data User Services Division, Customer Services (Publications), Bureau of the Census, Washington, D.C. 20233.

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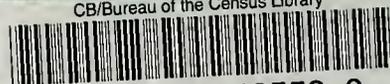
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